

## Host Property AB

Market update 1Q2021

12. May 2021

# **HOST PROPERTY – HIGHLIGHTS 1Q2021**



### Summary

- Revenues of SEK 1.0 million for in 1Q 2021 and EBITDA of minus SEK 2.9 million during the period
- Continued low activity in the hotel market during the period, occupancy down approximately 50% compared to normalized markets
- Later during the year, when the vaccine rollout process has covered a critical percentage of the population, the hotel activity is expected to improve
- Positive market and travel activity in other countries and regions where vaccine programs have covered a critical share of the population
- Increased security for bondholders after the amended bond agreement finalized during the quarter, Søderhamn hotel property and Jessheim plot added to the security package
- After the SEK 65 million partial prepayment from the CAPEXaccount, as part of the amended T&C, the LTV was reduced to approximately 45% in April 2021
- Stig Bech has replaced Asmund Haare as Chairman of the board in Flying Elephant during the quarter and Christopher Utne has entered as board member
- Eiliv Bugge Fougner to be elected as board member in Host Property (representative for the Majority Bondholders)

## First Hotel Christian IV - Kristianstad

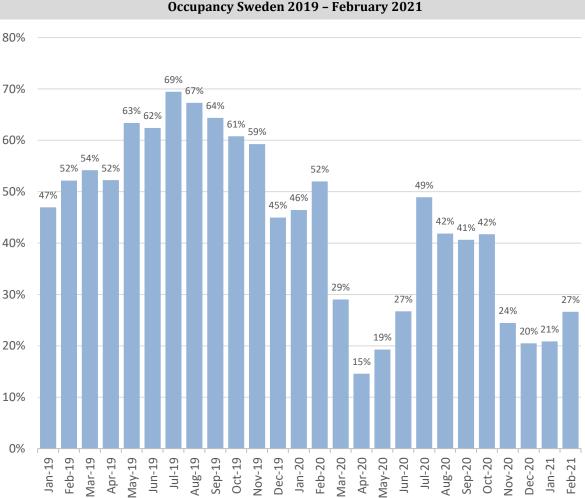




# HOTEL MARKET STATISTICS

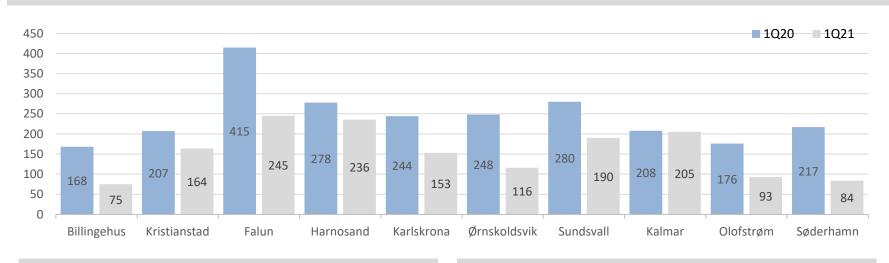


- The general hotel market activity has been historically negatively impacted by the outbreak and effects of COVID-19
- 1. quarter 2021 activity has been in line with the 2020 November and December low activity, with large governmental restrictions
- Activity / occupancy continues to be down more than 50% compared to pre-**COVID-19** levels
- Later during the year, when the vaccine rollout process has covered a critical percentage of the population, the hotel activity is expected to improve
- Positive market and travel activity in other countries and regions where vaccine program has covered a critical share of the population





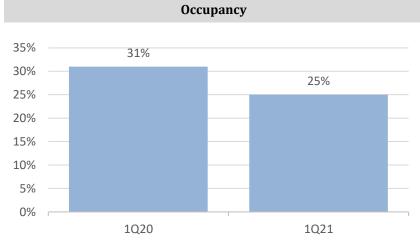
# **HOST PROPERTY - KEY HOTEL TRADING AND PROFITABILITY FIGURES**



### **REVPAR 1Q2021 vs 1Q2020 - SEK**

## Key hotel trading figures

- REVPAR for the portfolio was down 36% from 1Q2020 to 1Q 2021.
- Occupancy was 25% for 1Q2021 compared to 31% in 1Q2020
- Continued historic low levels during the 1Q2021 as in the 4Q due to strict governmental restrictions during the quarter
- During the 1Q2020, January and parts of February experienced normal market levels, while the last part of February and March were heavily negatively impacted by the COVID-19 effects



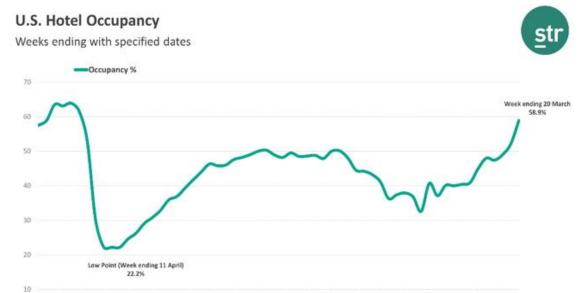


# HOTEL MARKET STATISTICS – INTERNATIONAL DEVELOPMENT

#### Comments

- Still uncertain market development for the Swedish hotel market in the short term
- Still uncertain restrictions going into the important summer season
- Still, positive signs in other international markets in Asia, US and the UK in terms of increased travel and hotel activity
- US occupancy reached best occupancy and activity in late March 2021 since the outbreak of the pandemic
- Especially US weekend travelling improving strongly hitting 72% occupancy in mid March 2021
- STR US weekly REVPAR index increased to nearly 70% mid-March 2021 compared to 2019 levels

### **US Hotel occupancy**



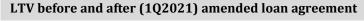
1-Feb 22-Feb 14-Mar 4-Apr 25-Apr 16-May 6-Jun 27-Jun 18-Jul 8-Aug 29-Aug 19-Sep 10-Oct 31-Oct 21-Nov 12-Dec 2-Jan 23-Jan 13-Feb 6-Mar

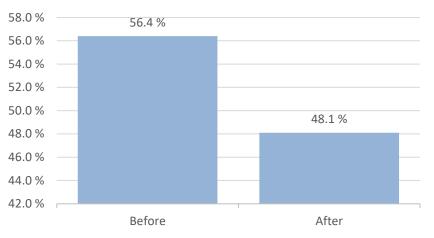
Source: STR. 2021 © CoStar Reality Information, Inc.

## **HOST PROPERTY - KEY DEBT FIGURES**

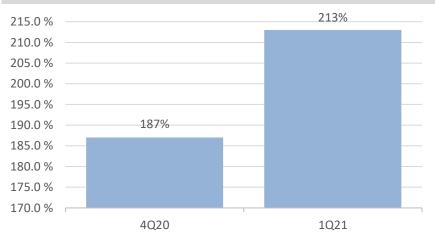
### Comments

- Host Property had a 56.4% loan to value (LTV) at 2020-year end. After adding the hotel property Søderhamn and the Jessheim plot, as part of the amended loan agreement, the LTV was reduced to 48.1%
- After the SEK 65 million partial prepayment of the CAPEXaccount, as part of the amended T&C, the LTV was reduced to approximately 45% in April 2021
- SEK 22 million remaining on the CAPEX-account in April 2021 after SEK 65 million payment
- Host Property received SEK 17.65 million in cash ("Received Cash" according to amended T&C) during the 1Q2021 from Group Companies outside Host Property AB and Parent (Host AB)
- Cash interest coverage ratio was 213% for the quarter





## Cash Interest coverage ratio (according to amended T&C)







# HOTEL OPERATING COMPANIES UPDATE (TRIBE HOTELS)

### Comments

- On June 24, 2020, company reconstruction was initiated in the Host Property operating companies (Tribe Hotels)
- As of July 30, 2020, Host Hoteleiendom took ownership of Tribe Hotels to secure long term value of the hotel properties
- The hotel operating companies have since been in reconstruction managed by reconstructor Plana AB
- The reconstruction has been an important tool and vehicle to restructure the operating companies during a historic challenging period for the hotel industry
- Tribe Hotels have reduced costs substantially over the period cost base substantially lower than the historic average
- The following operating companies have filed for bankruptcy during May 2021:
  - Tribe Hotel Christian IV AB (May 4, 2021)
  - Tribe Hotel Grand Hotel Falun AB (May 4, 2021)
  - Tribe Hotel Statt i Örnsköldsvik AB (May 4, 2021)
  - Tribe Hotel Söderhamn AB (May 4, 2021)
  - Tribe Hotel Billingehus AB (May 11, 2021)
  - Tribe Hotel Olofström AB (May 11, 2021)
  - Tribe Hotel Stadt i Härnösand AB (May 11, 2021)
  - Tribe Hotel Strand i Sundsvall AB (May 11, 2021)

## First Hotel Karlskona





# STRENGTHENING THE BOARD OF DIRECTORS

### Strong property market competence added to the board

- Stig Bech has been elected as the new chairman of the board of Flying Elephant (replacing founder and owner Asmund Haare). Christopher Utne has been elected as new board member
- The Flying Elephant board of directors will after the changes have the following members: Bech, Utne, Simen Haare and Cathrine Haare Aldorino
- The addition of two new external and independent board members will bring strong knowledge and experience into the Host Hoteleiendom and Host Property in the coming years

### Flying Elephant - Board of directors (Additions)



### Stig Bech, Chairman Flying Elephant and Host Hoteleiendom

One of Norway's leading Real Estate lawyers, being top ranked by international agencies such as Chambers and Legal 500. Experience from tier 1 firms such as Wikborg Rein, BAHR and Wiersholm (currently). Served two years as CEO and Special Counsel in Solon Eiendom ASA.



### Christopher Utne, Board member Flying Elephant

MBA ("siviløkonom") from NHH (Norwegian School of Economics). CFO in Aspelin Ramm since 2014. Ten years as CFO for Tjuvholmen KS during the development phase, and since 2014, CEO during operating phase. Project manager and auditor at Deloitte Consulting.

## Host Property - Board of Directors (Additions)

- As part of the Host Property bond amendment agreement, The Majority Bondholders have elected Eiliv Bugge Fougner to be included as board member in Host Property
- Bugge Fougner has extensive property and hotel property experience and will bring valuable insight to Host Property going forward
- The board of directors in Host Property will after the change have the following members: Anders Grimsø Moe (Chairman), Simen Haare and Eiliv Bugge Fougner

## Host Property - Board of directors (Additions)



#### **Eiliv Bugge Fougner, Board Member Host Property** MBA Instituto de Empresa, Madrid Spain, Master in Management University of St. Andrews, Scotland. CEO Torvterrassen Holding, management of real estate and financial investments – Focus on leisure and hospitality properties. Former experience from Morgenstjernen, Medici Corporate and Telenor



# **INCOME STATEMENT 1Q2021**

Profit & Loss Host Property AB consolidated		
	Host	Host
	2021	2020
	YTD Q1	YTD Q1
OPERATING INCOME	(1000-5EK)	(1000-SEK)
Rent income	999	16 056
Other operating income	0	0 0 0 0
Profit from property sale	ő	0
Total operating income	999	16 056
Total operating meente		
OPERATING COSTS		
Depreciations	-2 074	-2 026
Other operating costs	-3 920	-3 805
Total operating costs	-5 994	-5 831
EBIT	-4 995	10 225
Ebitda	-2 921	12 251
FINCANCIAL INCOME AND COSTS		
Other interest income	1 463	1 141
Other financial income	0	0
Net interest costs	-8 134	-8 333
Other financial costs	-2 279	-1 161
Net financial items	-8 950 '	-8 353
EBT	-13 945	1 872
Tax payable	0	0
Taxes NET PROFIT	71 - <b>13 874</b>	74
	-13 0/4	1 946



# **BALANCE SHEET 1Q2021**

Balance Sheet Host Property AB consolidated		
Assels	Host	Host
	2021 YTD Q1	2020 Year
LONG TERM ASSETS		
INTANGIBLE ASSETS		
Deferred taxes Licenses/rights/goodwill <b>Total intangible assets</b>	0 0 <b>0</b>	0 0 <b>0</b>
FIXED ASSETS		
Land and buildings Machines, inventory and equipment Projects <b>Total fixed assets</b>	592 307 9 396 72 962 <b>674 665</b>	563 142 8 105 78 852 <b>650 099</b>
FINANCIAL LONG TERM ASSETS Investment in subsidiaries Investments in shares Other long term receivables Total financial long term assets	0 0 58 782 <b>58 782</b>	0 0 54 429 <b>54 429</b>
Total Long Term Assets	733 447	704 528
CURRENT ASSETS		
RECEIVABLES		
Accounts receivables Intercompany receivables Other receivables Prepaid costs <b>Total receivables</b>	10 032 41 712 1 534 0 <b>53 278</b>	15 310 51 626 0 0 <b>66 936</b>
CASH AND BANK DEPOSITS		
Cash, bank deposits etc. Total cash and bank deposits	110 583 <b>110 583</b>	109 858 <b>109 858</b>
Total Current Assets	<b>163 861 </b>	176 794
TOTAL ASSETS	897 308	881 322

Balance Sheet Host Property AB consolidated		
Equity and debt	(1 <b>000</b> SEN)	(1888 SEN)
	Host	Host
	2021 YTD Q1	2020 Year
EQUITY		
PAID-IN EQUITY		
Share capital <b>Total paid-in equity</b>	500 <b>500</b>	500 <b>500</b>
EARNED EQUITY	40.074	70,700
Profit for period Other equity <b>Total earned equity</b>	-13 874 332 908 <b>319 034</b>	-79 760 385 227 <b>305 467</b>
Total equity	319 534	305 967
Total equity	010 004	303 301
DEBT		
PROVISIONS FOR COMMITMENTS		
Deferred taxes Total provisons for commitments	64 098 <b>64 098</b>	60 724 <b>60 724</b>
OTHER LONG TERM DEBT		
Debt to financial institutions Other long term debt <b>Total other long term debt</b>	500 000 149 <b>500 149</b>	500 000 116 <b>500 116</b>
SHORT TERM DEBT		
Debt to financial institutions Accounts payables Taxes payable Intercompany debt Other short term debt <b>Total short term debt</b>	0 2 281 2 400 1500 7 346 <b>13 527 7</b>	0 6541 2 905 0 5 069 <b>14 515</b>
Total debt	577 774	575 355
TOTAL DEBT AND EQUITY	897 308	881 322