

SDS wins new order of SK 8 million

Seamless Distribution Systems AB (publ) ("SDS") has received a new order from an existing telecom customer, a leading mobile operator in Nigeria. The product license is worth SEK 8 million.

The order includes an upgrade to ERS 5, SDS's latest platform generation for the sale and distribution of digital products, as well as the implementation of an Active Disaster Recovery solution that ensures continuous operation in the event of disruptions. Associated professional services are included and revenues are reported on an ongoing basis in line with delivery.

After a comprehensive improvement in efficiency, SDS covers its total operating costs with recurring revenue from customer support. This means that all new product agreements during the year will have a direct positive effect on the company's profit and cash flow.

This is the fifth upgrade order for ERS 5 that the company has won this year, reflecting the increasing demand from SDS's existing customers to transition to the company's latest platform generation. With a globally installed base of telecom operators using previous generations of SDS's platform, SDS is positioned for additional product licenses and services from the company's existing customer base.

"This agreement reinforces the strong demand we see for platform upgrades from our existing customer base and as operators continue to invest in modernization, it gives us great opportunities to deliver additional value over time. This order confirms and strengthens our goal to deliver a substantial profit improvement in 2026." comments Martin Schedin, CEO.

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About SDS

SDS is a Swedish international software company specializing in mobile payment services for mobile operators, distributors, retailers, and consumers.

SDS ensures that telecom operators can sell voice time, data, and ancillary services, while SDS products and services handle up to 90% of telecom operators' sales. Today, SDS has implemented solutions in Fintech, advanced analytics, and retail value management, and these products have evolved into so-called SaaS solutions for the telecom operator.

SDS has approximately 185 employees in Sweden, South Africa, Algeria, Ghana, Nigeria, the United Arab Emirates, Pakistan and India. SDS handles more than 15 billion transactions worth over \$14 billion annually. Through over 3 million active digital product retailers per month, more than 1,100 million consumers are served indirectly globally.

SDS's share is listed on NGM Growth Market.