



Q4 | 22

INTERIM REPORT
1 October – 31 December 2022

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WYLD NETWORKS IN BRIEF

Wyld Networks is a virtual satellite network operator that develops and delivers innovative wireless technology solutions that enable affordable connectivity for the Internet of Things (IoT) devices and sensors anywhere in the world – especially for the 85 percent of the world's surface where there are no cellular networks.

Read more on www.wyldnetworks.com

Q4: WYLD LAUNCHES SATELLITE IoT NETWORK SERVICE

Wyld Networks launches satellite IoT network after three years of development work, agreements with over 40 launch partners and an order backlog of SEK 35 million by end of Q4. This has now more than doubled to SEK 76 million by mid March 2023, demonstrating significant demand.

FINANCIAL SUMMARY

	Q4 (Oct-Dec)		Full year (Jan-Dec)	
	2022	2021	2022	2021
Total income, SEK k	2,528	3,227	5,445	6,529
EBIT, SEK k	-12,085	-4,230	-37,938	-26,387
Earnings per share, SEK (before dilution)	-1.17	-0.56	-4.73	-9.31
Earnings per share, SEK (after dilution)	-0.92	-0.56	-2.93	-3.26

Significant events during Q4

- Wyld Networks launches satellite IoT network after three years of development work.
- The TO2 Warrants programme was subscribed at approximately 97.6 percent and Wyld Networks AB received SEK 19.4 million before costs.
- Wyld Networks AB has carried out a directed issue of new shares of approximately SEK 7.3 million
- Wyld announced a ground-breaking partnership with Lacuna Space boosting the number of operational satellites within Wyld's IoT service.
- Wyld signs a multi-year contract with Astrocast to extend Wyld's coverage to deliver satellite IoT data utilising L-Band spectrum. This will target a joint business of over 200 million messages.
- As Wyld rolls out its commercial service, customers have placed the first purchase orders for satellite IoT data; building recurring revenue for the business.

ORDERS 01 JAN 2022 - MID MARCH 2023

WYLD CONNECT	SEK 63 million
Total number of modules	223,000
DATA ORDERS	SEK 13 million
TOTAL ORDER BACKLOG	SEK 76 million

Q4 IN SUMMARY

Significant events after Q4

- Wyld receives a purchase order for SEK 12.6 million for Wyld Connect modules from a company based in the Middle East for deployment into the agricultural sector over a four-year period.
- Wyld receives a purchase order for SEK 6.3 million for Wyld Connect modules from a US-based custom electronics manufacturing company.
- Wyld receives a purchase order for SEK 12.5 million for Wyld Connect modules from a company based in the Middle East for deployment into the utilities sector over a four year period.
- Wyld receives purchase order for SEK 9.2 million for satellite IoT data service from South African agritech company

TOTAL ORDERS 01 JAN 2023 – MID MARCH 2023

WYLD CONNECT	SEK 29 million
Total number of modules	110,000
DATA ORDERS	SEK 11.5 million

*All orders received are in USD so SEK values are approximate.



WYLD LAUNCHES COMMERCIAL SERVICE

In Q4, we're thrilled to have officially launched the satellite IoT network service. I would like to thank the exceptional wireless connectivity engineering team led by Steve Clarke and the application team developing the cloud-based platform Wyld Fusion led by Gene Myers. I truly believe Wyld are setting the standard for end-to-end Satellite IoT. This direct sensor-to-satellite solution will unlock and enable our customers to receive billions of messages and bring wireless connectivity to even the most remote areas in the world.

Continuous flow of launch partners

Our business development team has been continuously building our sales pipeline. Over the coming months we will see a more data orders compliment existing Wyld Connect hardware orders. The order book stands at SEK 35 million at the end of Q4.

Agrocognitive, a precision farming platform has placed an initial purchase order worth SEK 1.1 million for the delivery of 100 Wyld Connect IoT modules. This order will take effect with the Cacao Plantation Pest Control Project approval by Interamerican Development Bank. Together Wyld and Agrocognitive will initially deploy on a cacao plantation in Venezuela.

C.Towers, a Brazilian infrastructure solutions and services company that develops projects based on wind and solar energy, has ordered data service SEK 830,000.

This will enable the collection of data and monitoring of infrastructure assets in remote locations across South America.

IMAE purchased SEK 818,000 for Wyld's data service to enable monitoring of wind turbines in locations where there is no terrestrial connectivity. Wind generation in Brazil is well established but predicted to be an area of massive market growth over the rest of the decade.

Spider Digital signed an agreement to deploy Wyld Connect Satellite IoT solutions in Bangladesh to help predict and mitigate the effects of climate change by collecting data for rainfall measurement, water levels, soil moisture, salinity and carbon dioxide emissions. In addition, the solution will be used to manage, protect and track maritime assets in the fishing industry.



"Wyld Networks launches satellite IoT network after three years of development work, agreements with over 40 launch partners and an order backlog of SEK 35 million by the end of Q4. This has now more than doubled to SEK 76 million by mid March 2023, demonstrating significant demand".



COMMENTS FROM THE CEO

TO2 warrant programme success

In July 2021, in connection with the listing on Nasdaq First North Growth Market, Wyld Networks carried out a new issue of 2,275,000 units, each unit consisting of one (1) share, one (1) warrant of series TO1, and one (1) warrant of series TO2. In total, 2,221,443 warrants of series TO2 were exercised for a subscription of 2,221,443 shares, meaning that approximately 97.6 percent of all outstanding warrants of series TO2 were exercised for subscription of shares. Wyld Networks AB received approximately SEK 19.4 million. I would like to thank all new and existing shareholders for their support. We are delighted that so many have chosen to exercise their warrants and subscribe for new shares in Wyld Networks. This provides us with significant funding to boost the commercialisation of Wyld's satellite IoT offering to the market and allows us to enhance our solution's technical capability.

Partnership with Astrocast

We are thrilled to sign a partnership with Astrocast, a leading global nanosatellite IoT network operator in a multi-year contract with an ambition to target a joint business of over 200 million messages. Astrocast's bidirectional Satellite IoT solution, utilising the L-Band spectrum, will complement Wyld Connect and extend Wyld's capability to offer integrators and end customers blended IoT connectivity options across the globe. These capabilities open the opportunity to develop new use cases in sectors such as agriculture, energy and logistics.

Partnership with Lacuna

Wyld Networks has announced a partnership with Lacuna Space to increase global satellite coverage and capacity for its commercial sensor-to-satellite service.

The agreement will allow Wyld to transfer data from its low-power, sensor-to-satellite LoRaWAN® terminals and modules through Lacuna's network of Low Earth Orbiting (LEO) satellites for IoT applications where there is little or no alternative connectivity.

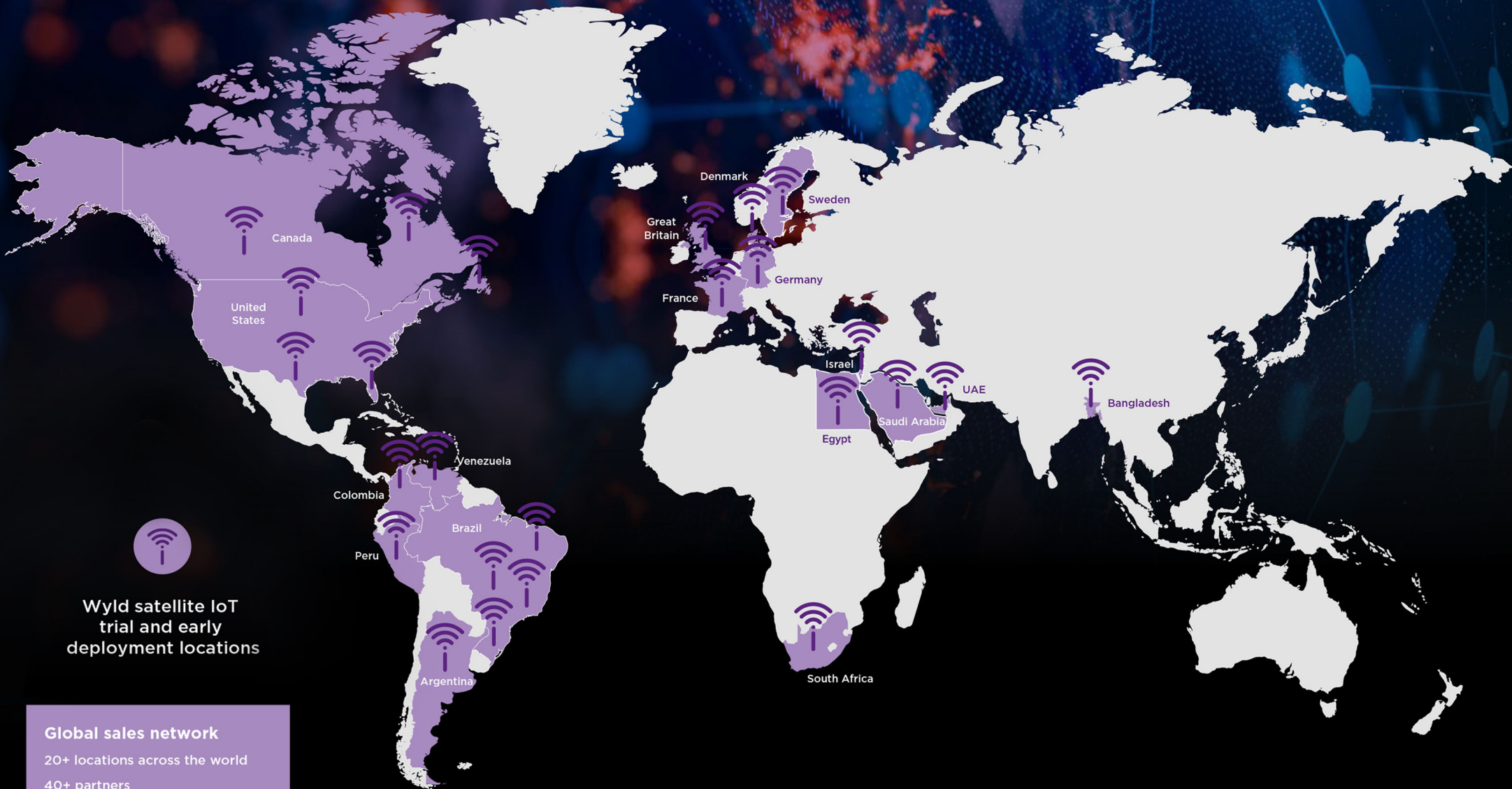
The new agreement with Lacuna will allow Wyld to accelerate the roll out of its satellite IoT services, enabling high volumes of connected sensors to deliver critical data reliably and cost effectively. Lacuna has already deployed five LEO satellite gateways with plans to launch a further twelve in 2023, and also aggregates coverage from a third-party MEO constellation. Wyld's virtual service will combine Lacuna's satellite capability with that of its existing satellite partners, to provide customers with greater coverage and capacity.

Looking Ahead

We have had an excellent start to 2023. We have received SEK 40.5 million in new orders which more than doubles our 2022 order intake to a total of SEK 76 million. We will strengthen the commercial team in order to accelerate the conversion of our launch partners into paying customers, as well as generate new customers going forward. We will invest in the development team to maintain competitive advantage and execute on our product roadmap.

Our focus will now shifted to turning purchase orders into revenue for the company and fortify ourselves as a leading virtual satellite network operator for IoT services.

Alastair Williamson,
CEO Wyld Networks





FUTURE MARKETS

Satellite IoT,
Climate Tech and
Sustainability

SATELLITE IOT TO DRIVE CLIMATE TECH INNOVATION IN 2020s

As the momentum for meeting climate goals continues unabated across the globe, many climate tech companies are moving from the start-up phase to having significant positive impacts on sustainability for multiple industries across the planet.

As a virtual satellite network operator, Wyld Networks delivers connectivity for the internet of things, enabling customers to meet their environmental obligations in specific and measurable ways. Wyld's satellite IoT solution helps connect data from sensors to end users, enabling companies to exceed their expectations for good management, sustainability and low carbon impact.

Climate tech can be defined as technologies explicitly focused on reducing Green House Gas emissions or addressing the impacts of global warming and is an area where satellite IoT with LoRaWAN can add immense value.

Central to Climate Tech is the need to collect data - not only the data businesses need to reduce inputs and increase profits - but data that will reduce the impact of GHG emissions and ultimately global temperature rises.

Typically, IoT solutions with wireless connectivity can reduce the number of physical visits or truck-rolls for any given sensor or group of sensors. This has an immediate and obvious carbon reduction. But there are also benefits

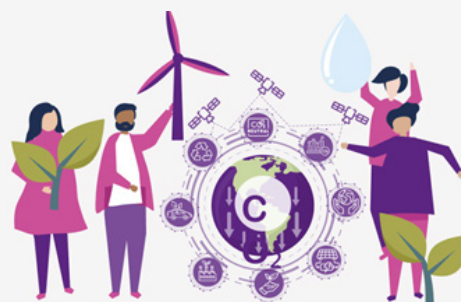
to the environment from the use of data collected. For example, in utilities infrastructure, having better understanding of flows of gas, electricity or water can reduce energy required to get the right product to the right place at the right time.

Furthermore, small IoT sensors run on solar or battery with low energy connectivity. This allows for less infrastructure - a saving in inputs, costs and environmental impact.

CLIMATE TECH IS COVERED BY 3 MAIN CATEGORIES



1. Mitigate or remove emissions



2. Adapt to the impacts of climate change



3. Enhance knowledge of the climate

Satellite IoT is especially relevant in remote locations. Previously a large dish and possibly an external generator were required – a large physical and hence carbon cost. Now however, connectivity can be delivered with something much smaller and with lower footprint.

With disrupted but continuing globalisation of business sectors including energy, utilities, agriculture, industry, maritime and logistics, the business need for more data grows.

Satellite IoT and Climate Tech Digitise the Undigitised

Whole areas of business activity are poorly served with wireless connectivity or not served at all. Think of the thousands of miles of pipelines in the energy sector, the global energy grid infrastructure, agriculture, maritime and remote environmental monitoring.

This data shortfall is now being resolved with the continued growth of IoT and especially with the rollout of global satellite coverage. Low power LoRaWAN can connect IoT sensors and devices deployed in any location and circumstance to deliver data directly via LEO satellites to the people and applications that need it.

Reporting

137 countries have committed to carbon neutrality with most aiming to reach this by 2050. Energy transition is the biggest driver to meet net zero but significant changes will have to happen in all business verticals. This commitment comes with increasing layers of legislation for businesses making it not just the desired result to be

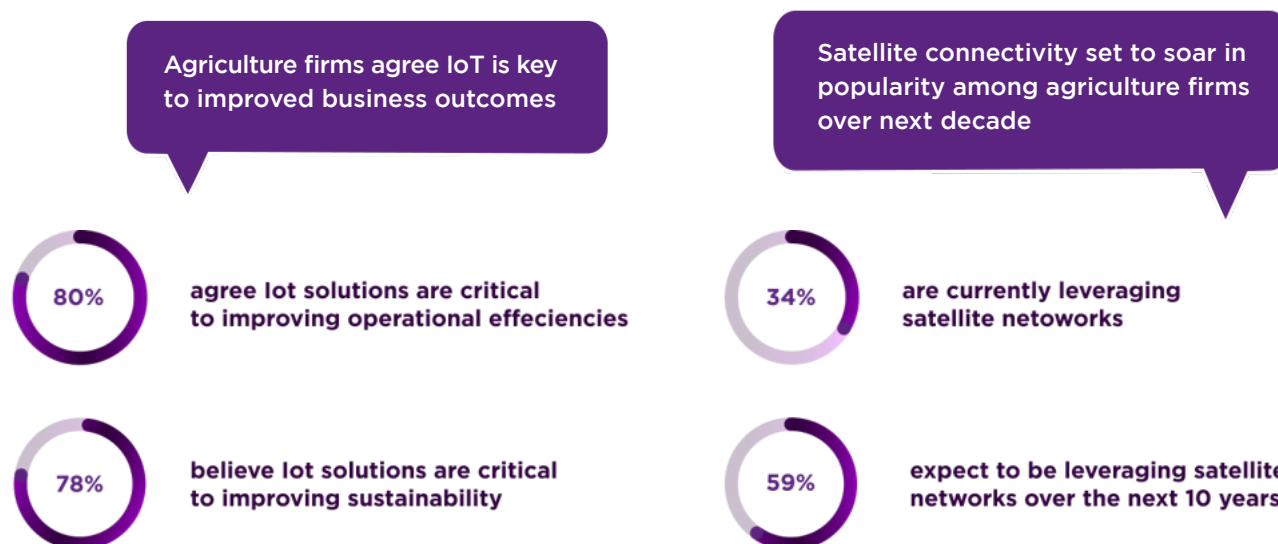
carbon neutral but the legally necessary one. Data will be required by corporations and small businesses alike to meet the driving forces of environmental management, climate change management and reporting, GHG capture, carbon removal and carbon storage.

Climate tech is directly focused on technologies that reduce CO2 emissions helping businesses meet this new legislation and associated reporting. But to prove emission reductions requires accurate and reliable measurement. The IoT and especially satellite IoT will be key for informing business reports to stakeholders and for CSR reports.

Alastair Williamson, CEO, Wyld Networks says “There is an urgency to capture and deliver data to businesses across the world seeking to meet their climate goals and GHG reductions. Companies can increase productivity and grow sustainably if they have the data they need.”

Climate tech investment

Investment in climate tech continues to deliver strong growth as an emerging asset class, with a total of US\$87.5bn invested over H2 2020 and H1 2021, with H1 2021 delivering record investment levels exceeding



US\$60bn. This represents a 210% increase from the US\$28.4bn invested in the previous twelve months. Climate tech accounts for 14 cents of every venture capital dollar.

Climate tech future

Businesses are rapidly embracing IoT-based solutions to meet their sustainability responsibilities. Capturing ESG data is a priority if they are to meet these targets. Nonetheless, there remains a gap between tangible and measurable results supporting environmental targets and the 'green-washing' that sometimes masks a poorly designed environmental policy.

With industry scepticism on the increase, it is essential that companies utilise robust, granular data derived from the Internet of Things. The writing is on the wall... businesses will face increasing scrutiny from customers, investors and regulators if they cannot substantiate their environmental policies.

Meeting climate targets is a complex challenge. Deploying satellite IoT with its 100% global coverage is key to meeting these challenges but will require skilled employees and technologies such as LoRaWAN and Low Earth Orbit satellites – that can unlock the ability to deliver on sustainability outcomes.

As businesses chase down 2050 targets, there is an urgent and increasing will for companies to act. With sustainability a central challenge of the century, these companies are seeking the right technology solutions

to tackle their ESG objectives and meet sustainability commitments. Satellite IoT connectivity will ensure goals are met now, and for the future.

Oil and gas firms agree satellite connectivity is key to optimising sustainability-focused IoT solutions

40%

are currently leveraging satellite networks

52%

expect to be leveraging satellite networks over the next 10 years

92%

believe satellite is key to harnessing full potential of IoT solutions

FUTURE MARKETS

Satellite connectivity set to outpace traditional network usage among transport firms over the next decade

40%

Satellite connectivity

37%

Cellular

17%

Telco cellular
(e.g) 5G, 4G, 3G, 2G

20%

Private cellular

28%

WiFi

Satellite connectivity expected to outstrip traditional networks among mining firms in next 10 years

53%

Satellite connectivity

43%

Cellular

25%

Telco cellular
(e.g) 5G, 4G, 3G, 2G

18%

Private cellular

28%

WiFi

Utilities firms expect to turn to satellite connectivity providers rather than traditional networks over the next 10 years

52%

Satellite connectivity

39%

Cellular

20%

Telco cellular
(e.g) 5G, 4G, 3G, 2G

20%

Private cellular

28%

WiFi

Data in the tables of Future Market section of this report are from Inmarsat's Accelerating Sustainable Action Through the Internet of Things' report https://www.inmarsat.com/content/dam/inmarsat/corporate/documents/enterprise/insights/2023/Inmarsat_Accelerating_sustainable_action_through_IoT.pdf.gc.pdf

Growth areas for Satellite IoT - Industry Verticals



AGRICULTURE

- Soil Moisture Monitoring
- Ammonia monitoring
- Water resource management
- Nitrogen run off
- Livestock tracking
- Farm to fork accountability



ENERGY

- Pipelines
- Crack monitoring
- Rust management
- Valve monitoring
- Structural loads
- Anomaly detection



UTILITIES

- Meters
- Transmission
- Distribution
- Asset management
- Grid monitoring

Satellite IoT Climate tech for sustainability

The Internet of Things (IoT) facilitates better monitoring and reporting on key environmental metrics through reliable data capture, aggregation, and analysis, leading to improved business sustainability outcomes.



LOGISTICS

- Inventory tracking
- Quality assurance
- Temperature, humidity, weight
- Air quality
- Cargo integrity



ENVIRONMENT

- Deforestation
- Desertification
- Biodiversity monitoring
- Waterways management
- Ice sheets and glaciers
- Ocean plastics

Q4 | FINANCIAL RESULTS COMMENTARY

Income Statement

Net Sales

Net sales in Q4 are mainly related to the delivery of modules to customers ahead of the launch of the service in December 2022.

Other operating income

This income in Q4 is the accrued UK R&D Tax Credit. We expect the full year 2022 income to exceed 2021.

Other external costs

In Q4 SEK 2.7 Million were the cost of 13 contractors in Development and Sales. For the year, contractors in Development and Sales were SEK 9.2 Million. It is planned to move these positions in house in 2023 gradually over the year.

Advertising, PR and Marketing was SEK 0.6 Million in Q4 and SEK 2.2 Million for the year.

Personnel costs

The average number of employees in the Group, including consultants, during the quarter was 31. The average number of employees (full-time positions excluding consultants) during the quarter was 19

Interest expense

Q4 interest was on a loan of SEK 8.0 Million. At the end of Q4 half of the loan was repaid so interest in Q1 2023 will half of Q4 2022.

Balance Sheet

Intangible Assets

Assets at cost were acquired pre IPO. No additions in 2022 and amortization is on a 10 year basis.

Tangible Assets

Increased in Q4 and reflect additions to computer and testing equipment.

Other Receivables

Mainly represent amounts owed by the UK government for the R&D Tax Credit for both FY 2021 and 2022.

Prepaid expenses and accrued Income

Mainly represents the value of work completed on customer purchase orders not yet invoiced.

Cash and Bank

The full value of the T02 Warrant program has been received and all associated fees paid by the end of Q4 2022.

Current Liabilities to Credit Institutes

Reduced by SEK 4.0 Million in Q4 2022 due to repayment of principle.

Accounts Payable

At end Q4 Accounts Payable includes SEK 0.3 for the accounting report supporting the 2021 R&D Tax Credit claim payable once the claim has been received. Other trade payables mainly relate to external development center providers.

Equity

For 2022 SEK 51.9 Million was raised by the issue of new shares of which SEK 26.6 Million was in Q4.

Cash Flow

Net Cash Flow for Q4 was positive SEK 11 Million. The company continues to invest in its Development and Sales and Marketing activities which caused a cash outflow in Q4 of SEK 12 Million.

Working Capital increase in Q4 of SEK 1 Million was mainly due to accrued R&D Tax Credits and work completed on customer Purchase Orders.

New Capital was raised totaling SEK 27 Million but external loans totaling SEK 4 Million were repaid.

FINANCIAL RESULTS

GROUP CONSOLIDATED INCOME STATEMENT

Amounts in SEK k	Oct-Dec 2022	Oct-Dec 2021	Jan-Dec 2022	Jan-Dec 2021
OPERATING REVENUE, ETC.				
Net sales	1,000	1,271	1,116	2,455
Other operating income	1,528	1,956	4,329	4,074
Total operating revenue	2,528	3,227	5,445	6,529
OPERATING EXPENSES				
Raw material	-320	0	-1,334	0
Other external costs	-7,527	-3,989	-21,328	-19,901
Personnel costs	-6,256	-3,361	-20,275	-12,577
Depreciation/amortization of tangible and intangible fixed assets	-142	-93	-354	-295
Other operating expenses	-368	-14	-91	-143
Total operating expenses	-14,613	-7,457	-43,383	-32,916
Operating loss	-12,085	-4,230	-37,938	-26,387
RESULT FROM FINANCIAL INVESTMENTS				
Interest expense and similar profit/loss items	-250	-366	-1,141	-560
Total financial items	-250	-366	-1,141	-560
Loss after financial items	-12,335	-4,596	-39,079	-26,947
Tax on net profit/loss for the year	0	0	0	0
Net loss for the year	-12,335	-4,596	-39,079	-26,947

FINANCIAL RESULTS

GROUP CONSOLIDATED BALANCE SHEET

Amounts in SEK k	31 Dec 2022	31 Dec 2021
ASSETS		
Fixed assets		
Intangible fixed assets		
Other intangible assets	933	1,075
Total intangible fixed assets	933	1,075
Tangible fixed assets		
Equipment, tools, fixtures and fittings	560	165
Total tangible fixed assets	560	165
Total fixed assets	1,493	1,240
Current assets		
Accounts receivable	17	365
Other receivables	9,567	4,726
Prepaid expenses and accrued income	1,505	1,641
Total current assets	11,089	6,732
Cash and bank balances	20,332	18,171
Total current assets	31,421	24,903
TOTAL ASSETS	32,914	26,144

Amounts in SEK k	31 Dec 2022	31 Dec 2021
EQUITY AND LIABILITIES		
Equity		
Share capital	1,113	690
Total share capital	1,113	690
Other capital contributions	108,162	54,902
Retained Earnings prior years	-47,225	-18,475
Current year loss	-39,079	-26,947
Subtotal other own capital	21,858	9,480
Total equity	22,971	10,170
Long-term liabilities		
Liabilities to credit institutions	0	4,000
Total long-term liabilities	0	4,000
Current liabilities		
Liabilities to credit institutions	4,000	8,000
Accounts payable	2,548	1,581
Other liabilities	913	385
Accrued expenses and deferred income	2,483	2,008
Total current liabilities	9,943	11,973
TOTAL EQUITY AND LIABILITIES	32,914	26,144

FINANCIAL RESULTS

GROUP CONSOLIDATED CHANGE IN EQUITY

Amounts in SEK k	Jan-Dec 2022	Jan-Dec 2021
Amount at the beginning of the year	10,170	-15,861
New share issue	51,893	55,053
Net loss for the year	-39,079	-26,947
Translation differences	-13	-2,075
Amount at the end of the year	22,971	10,170

GROUP CONSOLIDATED CASH FLOW

Amounts in SEK k	Oct-Dec 2022	Oct-Dec 2021	Jan-Dec 2022	Jan-Dec 2021
OPERATING ACTIVITIES				
Loss after financial items	-12,335	-4,596	-39,079	-26,947
Depreciation/amortisation	142	93	354	295
Cash flow from operating activities before changes in working capital	-12,192	-4,503	-38,724	-26,652
CASH FLOW FROM CHANGES IN WORKING CAPITAL				
Increase (-)/decrease (+) in accounts receivable	369	622	348	86
Increase (-)/decrease (+) in prepaid expenses	-807	-1,579	146	-1,409
Increase (-)/decrease (+) in current receivables	-660	-1,217	-4,841	-1,144
Increase (+)/decrease (-) in accounts payable	-46	-1,571	967	922
Increase (+)/decrease (-) in other liabilities	1	-677	528	-346
Increase (+)/decrease (-) in accrued expenses	271	969	475	240
Total changes in working capital	-872	-3,453	-2,377	-1,651
Cash flow from operating activities	-13,064	-7,956	-41,101	-28,303
INVESTING ACTIVITIES				
Acquisition of tangible fixed assets	-97	57	-607	-47
Cash flow from investing activities	-97	57	-607	-47
FINANCING ACTIVITIES				
Change in loan from shareholders	0	-721	0	-20,044
New share issue	26,648	287	51,893	54,124
Capital Contribution reserve	0	-610	0	-610
Change in external loan	-4,000	0	-8,000	12,000
Costs of share buy back for minority shareholders	0	0	0	1
Cash flow from financing activities	22,648	-1,044	43,893	45,471
Cash flow for the year	9,487	-8,943	2,185	17,121
Cash and cash equivalent at the beginning of the year	10,894	25,866	18,171	685
Exchange rate difference in cash and cash equivalents	-49	1,249	-24	366
Cash and cash equivalents at the end of the year	20,332	18,172	20,332	18,172

ADDITIONAL INFORMATION

Financial Calendar

15 May 2023, Annual Report 2023
31 May 2023, Q1 Interim Report 2023
5 June 2023, Annual General Meeting
30 August 2023, Q2 Interim Report 2023
30 November 2023, Q3 Interim Report 2023
31st March 2024, Q4 Interim Report 2023

Wyld Network's financial reports are made available on the company's website.

Auditor review

This report has not been subject to review by the company's auditor.

Accounting principles

The company's interim report has been prepared in accordance with the Annual Accounts Act and the Swedish Accounting Standards Board's general advice BFNAR 2012:1 Annual and consolidated accounts (K3)

Significant extraordinary events during the period

No events of a material nature occurred during the period.

Employees

The average number of employees in the Group, including consultants, during the quarter was 31.

The average number of employees (full-time positions excluding consultants) during the quarter was 19

Shareholders and share capital

Share capital per 31 December 2022 amounted to SEK 1,112,896. In addition, Share Premium per 31 December 2022 amounted to SEK 84,716,897.

Number of shares outstanding at the beginning of Q4 (before dilution) – 10,511,307

Number of shares outstanding at the end of Q4 (after dilution) – 13,337,633

The total number of registered warrants was 2,275,000. More information is available on the company's website.

Additional note

In the event of any discrepancy between the English and the Swedish versions of the report, the Swedish version takes precedent.

Forward-looking statements

This interim report may contain statements concerning, among other things, Wyld Networks' financial situation and profitability, as well as statements about growth and longterm market potential that may be forward-looking.

Wyld Networks believes that the expectations reflected in these forward-looking statements are based on reasonable assumptions. However, forward-looking statements include risks and uncertainties, and the actual results or consequences may differ significantly from those made.

In addition to what is required by applicable law, forward looking statements apply only on the day they are made and Wyld Networks does not undertake to update any of them in the light of new information or future events.

Related Party Transactions

No related party transaction has occurred during the period.

Certified Adviser

Mangold Fondkommission AB is acting as the company's Certified Adviser.

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