INTERIM REPORT 2023 | Q2

autocirc

Events in the second quarter of 2023

In the second quarter, we made two Nordic acquisitions that significantly strengthen our influence in the vehicle parts sector. In May, we acquired the Swedish STS Group, a leading remanufacturer of transmissions in Europe which includes the subsidiaries STS AB (Scandinavian Transmission Service) and LBM Autoparts AB in Stenungsund, Sweden, as well as Vaihteistokeskus Oy in Finland.

Also in May, we completed our second acquisition by welcoming RM Trucks into the Autocirc Group. RM Trucks OY is a Finnish company specializing in dismantling, machinery and the sale of spare parts for heavy vehicles. In early June, we continued our expansion in the Finnish market by acquiring Hinaus Sjöberg OY – a leading group of companies specializing in car transport and towing services. The acquisition encompasses the parent company, Hinaus Sjöberg OY, along with its subsidiaries: Autonkuljetus Sjöberg OY, Hinaus Sjöberg Itä-Suomi OY, and Konekuljetus Sjöberg OY. This sets the stage for more efficient logistics in the Finnish market.

On June 16th, we initiated trading of the Autocirc Group AB bond on the Nasdaq Stock Exchange in Stockholm. This was done in accordance with the requirements of the bond previously introduced on the Frankfurt Stock Exchange in June 2022.

FORA CIRCULAR AUTO PARTS INDUSTRY

Events after the second quarter of 2023

In August, we expanded our central organisation by welcoming a Business Controller and appointing a new CFO for the Autocirc Group. These key recruitments will help support the integration and growth of our business units, providing the framework for our collective success. Comments from our CEO

A solid foundation for a lighter carbon footprint

Following our expansion into new European markets during the first quarter of the year, we proceeded to further strengthen our position in the Nordic region during the second quarter. By acquiring companies across multiple segments, we are now a more complete supplier of sustainable spare parts to the automotive industry. This provides a solid foundation for collaboration and synergies within the Autocirc Group, supporting our vision of a circular auto parts industry.

"Our organisation continues to deliver solid results despite a turbulent global operating environment."

In June, we established the first of two new dismantlers in Norway: Bergen Bildemontering. This was the first car dismantler in the entire area, reflecting our commitment to building the infrastructure needed for efficient car part reuse and recycling. We are also finalizing a new central warehouse near Oslo, to be taken into operation in the coming months. During the fall of 2023, we will also open a second dismantler in Tromsö. All of these investments will contribute to our reaching the ambitious goals we have set for the Norwegian market.

In 2022, we launched a SEK 1 billion bond on the Frankfurt Stock Market. This year in June, we successfully introduced this bond on the Nasdaq Stock Exchange in Stockholm, fulfilling a vital requirement for the bond's placement.

Also in June, our co-founder and colleague Mattias Pettersson was invited as a key speaker for the International Automotive Recycling congress in Geneva. His presentation was a part of the overarching theme "The Growing Business of Vehicle Dismantling". The congress gathers up to 300 decisionmakers from the automotive and recycling sector, including car manufacturers, metal suppliers, plastic scrap traders, recyclers, policy makers and many more. We are proud to be a part of this important platform for discussing the latest developments and challenges with regards to the circular economy and automotive recycling.

During the second quarter of 2023, Autocirc in Finland established a strategic partnership with one of the country's largest insurance companies, Pohjola Insurance. By promoting and facilitating the use of quality-controlled and recycled original spare parts sourced from redeemed vehicles in repair activities, insurance companies like Pohjola Insurance contribute significantly to sustainable practices. We look forward to working closely with Pohjola Insurance to enhance the reuse and recycling of used auto parts in the Finnish market, contributing to a more sustainable future.

Financial performance

Our financial performance in the second quarter of 2023 demonstrates stability, continuing the positive trend from the year's initial report. Notably, this quarter has shown improved results driven by high and increased sales in many of our Scandinavian units. This indicates a growing demand for reused car parts in the market. In general, the majority of our business units have maintained their strong performance and healthy sales levels from the previous quarter. However, we continue to face challenges affecting our gross profit, primarily due to elevated costs associated with vehicle and parts procurement. Additionally, our sales revenues in the scrap metal segment have been impacted by declining metal prices.

During May and June, we welcomed three new companies into Autocirc. While our goal is to maintain a swift pace of growth throughout the year, we recognize that acquisitions are just one aspect of our strategy. Equally vital are our efforts towards organic growth, achieved through strategic and operational collaboration within the Autocirc group.

Profitability is negatively impacted by higher freight costs across all segments.

The majority of our business units are delivering strong performances, although a few companies are currently undergoing reorganisation and development. These efforts are associated with costs that may have a short-term impact on our margins. Specifically, our

"It is with great confidence in our work and our organisation that we continue to take new steps towards a circular auto parts industry."

company UBD Cleantech is in the final stages of its remanufacturing process and is soon to commence testing of its new production line. We anticipate that the financial benefits from this project will show early next year.

There is a slight seasonal fluctuation in the performance of our companies operating in the French and German markets. This can be attributed to a combination of factors, including increased personnel costs due to inflation when compared to 2022, as well as the low prices of scrap metal.

Risk and risk management

In the second quarter, we continued to see the effects of increasing interest rates. This development was expected and we had already taken proactive action by injecting new capital to improve our equity. Through this strategic action we have ensured our capacity for future expansion.

Like many other businesses, we are affected by an uncertain global market where external factors make it challenging to predict future developments. Freight costs increased during the second quarter, negatively impacting our profitability. Meanwhile, we benefited from a drop in energy prices which had a balancing effect.

We look positively towards the future and have strong confidence in our organisation. As more companies and individuals choose to postpone investments, our offering becomes even more relevant. Instead of buying new vehicles, many are opting to keep and renovate their existing ones. This shift in behavior positions us favorably in the market and contributes to our continued success.

The risks associated with Autocirc are further outlined in our Annual & Sustainability Report for 2022.

ESG achievements

The Esse Solar Energy Park, a joint venture owned by Esse Elektro-kraft, Autocirc and Pedersöre municipality in Finland, is now fully operational. We are proud that its renewable energy now powers a significant portion of our Finnish operations.

As a group and as individual companies, we are committed to ongoing improvements in efficiency and quality. A clear indicator of our dedication to this is the attainment of certifications. In this regard, one of our companies, Bil & Skadeservice, successfully achieved certification according to Quality-assured Accident Repair Shop (Kvalitetssäkrad Skadeverkstad) standards during the second quarter. The certification is a quality standard developed by Swedish industry stakeholders in the repair shop sector, aiming to facilitate systematic improvements and quality. We extend our congratulations to Bil & Skadeservice on this certification achievement.

Throughout the second quarter, the legal landscape witnessed noteworthy developments. Particularly within the EU there are notifications and signals of various forthcoming changes and regulations. These changes primarily pertain to battery regulations, End of Life Vehicles regulations, and sustainability reporting (CSRD). We are actively monitoring these developments and preparing the Autocirc Group to comply with evolving legal regulations and meet any new requirements.

Looking ahead

Our organisation continues to deliver solid results despite a turbulent global operating environment. Our offering remains strong with several advantages, particularly in a climate where new investments are postponed. What sets our products apart is their inherent sustainability – they require no extraction of raw materials and are readily accessible near their point of need. This makes them not only an economically sound choice but also a sustainable one.

We see great potential in our business model and continue to pursue our expansion strategy through both acquisitions and organic growth. The Autocirc Group now consists of more than 50 companies and 900 co-workers. As we continue to grow, so does our value chain and its flow of component reuse and remanufacture. By further optimising our shared platform, we create new opportunities for our companies to streamline their processes and collaborate to increase the availability of used car parts.

We look forward to continuing a successful year. It is with great confidence in our work and our organisation that we continue to take new steps towards a circular auto parts industry.

Johan Livered CEO of Autocirc Borås, June 2023



93C CO-WORKER



Financial summary PF LTM

April - June

Net sales for the Group amounted to SEK 456 million (268), and increase of 70% compared to the corresponding period last year. Acquired sales have contributed with SEK 210 million on net sales while organic sales is negative SEK 22 million. The Group's earnings before depreciation and amortisation amounted to SEK 55 million, equating to an EBITDA margin of 12,1% (6,4).

The quarterly earnings before depreciation have continued to be affected by a higher cost structure through acquisitions and increased cost for premises as well as one-off costs. Non-recurring items burdened the quarterly profit mainly relating to building up and developing the organisation. After adjustment on non-recurring items the underlying earnings before depreciation and amortisation amounted to SEK 76 million, which resulted in an underlying adjusted EBITDA margin of 16,7% (12,2).

Net sales for the Group amounted to SEK 1992 million. Acquired sales have contributed with SEK 669 million. The Group's earnings before depreciation and amortisation

EBITDA margin 12,4%.

The earnings before depreciation have been affected by a higher cost structure through acquisition and increased volumes as well as one-off costs. Non-recurring items that burdened the profit mainly relating to acquisitions and building up the organisation. After adjustment of non-recurring items the underlying earnings before depreciation and amortisation amounted to SEK 308 million, which resulted in an underlying EBITDA margin of 15,5%.

Financial summary		Q2		Q1-	-Q2	Full-yea		
2023	2023	2022	Δ %	2023	2022	$\Delta \%$	PF LTM ¹⁾	2022
Net Sales	456	268	70%	882	498	77%	1992	1084
Organic growth	-22	-	-	39	-	-	239	156
Acquired growth	210	-	-	345	-	-	669	476
Gross Profit	302	156	94%	562	293	92%	1250	671
EBITDA	55	17	222%	105	58	79%	248²	126
EBITDA-margin, %	12,1%	6,4%	-	11,9%	11,7%	-	12,4%	11,6%
Adjusted EBITDA	76	33	131%	137	78	75%	308	175
Adj. EBITDA-margin, %	16,7%	12,2%	-	15,6%	15,7%	-	15,5%	16,1%
EBITA	24	6	320%	51	40	29%	139	68
EBITA-margin, %	5,2%	2,1%	-	5,8%	8,0%	-	7,0%	6,3%
Adjusted EBITA	44	21	108%	84	60	41%	200	117
Adj. EBITA-margin, %	9,7%	8,0%	-	9,5%	12,0%	-	10,1%	10,8%
Cash flow from operating activities	-192	-10	1792%	-253	13	-2019%	-38	-38
Adjusted Cash flow from operating activities	-145	22	-771%	-95	66	-244%	76	140
Cash conversion	-191%	66%	-	-69%	85%	-	25%	83%
Net Debt/Adj. EBITDA	4,1x	-	-	4,1x	-	-	4,1x	-

¹ These are alternative performance measures. Refer to Note 20 for definitions ²⁾ Adjusted for leasing depreciation.

Financial position

amounted to SEK 248 million, equating to an

Autocirc Group AB placed a bond in the market during Q2 2022. The total aggregated nominal amount of the Initial Bond is SEK 1 billion with the possibility of issuing additional Bonds up to the maximum aggregated amount of SEK 1,5 SEK billion. The bond is listed on the corporate bond list of Frankfurt Open Market. The bond is, as of June 16th, 2023, admitted for trading on Nasdaq STO Corporate Bonds. The term of the bond is three years with an interest rate of 3-months STIBOR + 875 basis point. All conditions in the form of covenants are fulfilled as per 23-06-30. Complete Terms and Conditions can be found on our homepage:

http://autocirc.com/wp-content/ uploads/2022/07/Project-Circularity-Terms-and-Conditions.pdf

In addition, Autocirc AB have a super senior revolving credit facility which at the end of Q2 2023 was 250 MSEK.

Income statements

Consolidated statements						
kSEK	Notes	2023-04-01 2023-06-30	2022-04-01 2022-06-30	2023-01-01 2023-06-30	2022-01-01 2022-06-30	2022-01-01 2022-12-31
Operating income etc.						
Revenue	6	433 457	262 305	849 532	488 361	1 069 681
Change in inventories of products in progress, finished goods and work in progress		2 300	-	4 583	-	1348
Other operating income		19 911	6 061	27 698	9 670	12 906
Total operating income etc.		455 668	268 366	881 813	498 031	1 083 935
Operating expenses						
Raw materials and consumables		-40 624	-	-71 599	-	-6 016
Goods for resale		-112 899	-112 707	-248 470	-205 027	-401 147
Other external expenses		-112 537	-64 271	-208 035	-104 317	-233 514
Employee benefit expenses		-132 904	-72 432	-246 651	-128 182	-316 283
Depreciation, amortisation and impairment of tangible and intangible fixed assets		-31 520	-11 473	-53 165	-18 688	-57 94
Other operating expenses		-1 649	-1 876	-2 500	-2 111	-73
Total operating expenses		-432 133	-262 759	-830 421	-458 325	-1 015 632
Operating profit		23 535	5 607	51 392	39 706	68 303
Gain (loss) from financial items:						
Gain (loss) from participation in associates and joint ventures		33	-	-2	-	70
Gain (loss) from other securities and receivables classified as fixed		130	-	130	-	2
assets Finance income	7	5 143	546	E (04	192	2 533
Finance income	8	-6 449	-16 940	5 604 -92 286	-25 085	-99 794
	ð					
Profit/Loss after financial items		22 392	-10 787	-35 162	14 813	-28 886
Tax expense		-7 239	-35 259	-17 615	-43 809	-50 115
Earnings for the interim period/year		15 154	-46 046	-52 777	-28 996	- 79 00 1

Other comprehensive income

kSEK	Notes	2023-04-01 2023-06-30	2022-04-01 2022-06-30	2023-01-01 2023-06-30	2022-01-01 2022-06-30	2022-01-01 2022-12-31
Profit/Loss for the year		15 154	-46 046	-52 777	-28 996	-79 001
Exhange differences on translating foreign operations		21 304	80	9 867	391	16 835
Other comprehensive income for the interim period/year, net of tax		21 304	80	9 867	391	16 835
Total comprehensive income for the interim period/year		36 458	-45 966	-42 910	-28 605	-62 166
Earnings for the interim period/year attributable to:						
Owners of the parent		15 146	-46 144	-52 793	-28 988	-79 118
Non-controlling interest		8	98	16	-8	115
		15 154	-46 046	-52 777	-28 996	-79 001
Total comprehensive income for the interim period/year attributable to:						
attributable to:		36 450	-46 064	-42 926	-28 597	-62 415
Owners of the parent						
		8	98	16	-8	249

Balance sheets

Consolidated statements				
kSEK	Notes	2023-06-30	2022-06-30	2022-12-3
ASSETS				
Fixed assets				
Intangible fixed assets				
Capitalised expenditure for development and similar work		79	38 736	145
Software, licences and similar rights		443	-	41
Rights to tenancy and similar rights		1 341	477	102
Goodwill	11	1 903 831	1 012 884	1283240
Total intangible fixed assets		1 905 694	1 052 097	1 284 82
Tangible fixed assets				
Land and buildings		88 445	13 999	51 41
Right of use assets	12	551 214	338 294	431 88
Plant and machinery		122 792	31 732	48 53
Equipment, tools, fixtures and fittings		63 679	33 718	44 63
Construction in progress		4 592	384	96
Total tangible fixed assets		830 722	418 127	577 434
Financial fixed assets				
Shares in associated companies		2 594	-	2 504
Receivables from associates and joint ventures		60	-	60
Other participation interests		128	-	1 71
Other long-term securities		3 368	3 452	4 97
Deferred tax assets		-	220	
Other long-term receivables		7 943	1 065	1 163
Total financial fixed assets		14 093	4 737	10 414

kSEK	Notes	2023-06-30	2022-06-30	2022-12-3
Current assets				
Inventories etc.				
Finished products and goods for resale		339 022	135 365	182 94
Work in progress		12 290	-	
Advance payments to suppliers		7 112	-	
Total inventories etc		358 424	135 365	182 94
Current receivables				
Trade and other receivables		159 031	90 196	108 7
Receivables from group companies		48 503	-	21 0
Current tax receivable		7 456	-	9
Contract and other receivables		63 849	24 074	207
Prepaid expenses and accrued income		31 139	26 746	23 5
Total current recievables		309 979	141 016	174 9
Short-term investments				
Other short-term investments		-	18	
Total short-term investments		0	18	
Cash and cash equivalents		248 534	560 751	168 9
Total current assets		916 936	837 150	526 8
TOTAL ASSETS		3 667 445	2 312 111	2 399 5

Balance sheets

Consolidated statements				
kSEK	Notes	2023-06-30	2022-06-30	2022-12-31
EQUITY AND LIABILITIES				
Equity				
Share capital		516	516	516
Other contributed capital		51 175	51 175	51 175
Reserves		29 793	3 616	19 926
Earnings brought forward		1 079 737	333 865	333 750
Earnings for the interim period/year		-52 777	-28 988	-79 001
Equity attributable to owners of the parent company		1108 444	360 184	326 366
Non-controlling interest		3 473	878	1 135
Total equity		1 111 917	361 062	327 501
Non-current liabilities				
Warranty provision		3 910	-	320
Pensions and other employee obligations		6 380	246	8 020
Bond loans	13	967 077	1 000 000	962 885
Liabilities to credit institutions		121 350	8 893	14 991
Lease liabilities		508 055	326 023	404 268
Deferred tax liabilities	14	33 748	14 102	18 222
Other liabilities		575 265	251 112	273 910
Total non-current liabilities		2 215 785	1 600 376	1 682 616
Current liabilities				
Bank overdraft facilities		1 097	94 782	-
Liabilities to credit institutions		6 742	1 431	87 750
Lease liabilities		58 297	23 325	39 880
Advance payments from customers		4 446	4 587	5 928
Trade and other payables		94 114	60 619	74 071
Current tax liabilities		23 682	44 829	36 955
Other liabilities		73 342	67 159	81 156
Accrued expenses and deferred income		78 024	53 941	63 682
Total current liabilities		339 743	350 673	389 422
Total liabilities		2 555 528	1 951 049	2 072 038
TOTAL EQUITY AND LIABILITIES		3 667 445	2 312 111	2 399 539

Consolidated statement of changes in equity

Group	Notes	Share capital	Other contributed capital	Reserves	Retained earnings	Total attributable to owners of parent	Non- controlling interest	Total equity
Opening balance								
2022-01-01		516	51 175	3 225	139 302	194 218	886	195 104
Shareholders' contribution					194 563	194 563	_	194 563
Transactions with owners		-	-	-	194 563	194 563	-	194 563
Profit/loss for the period					-28 988	-28 988	-8	-28 996
Other comprehensive profit/loss for the period				391	-	391	-	391
Total comprehensive income/(loss) for the period				391	-28 988	-28 597	-8	-28 605
Balance at								
2022-06-30		516	51 175	3 616	304 877	360 184	878	361 062
Profit/loss for the period					-50 128	-50 128	123	-50 005
Other comprehensive profit/loss for the period				16 310	-	16 310	134	16 444
Total comprehensive income/(loss) for the period		-	-	16 310	-50 128	-33 818	257	-33 561
Balance at								
2022-12-31		516	51 175	19 926	254 749	326 366	1 135	327 501
Opening balance at								
2023-01-01		516	51 175	19 926	254 749	326 366	1 135	327 501
Shareholders' contribution					825 000	825 000	-	825 000
Transactions with owners		-	-	-	825 000	825 000	-	825 000
Profit/loss for the period					-52 793	-52 793	16	-52 777
Other comprehensive profit/loss for the period				9 867	-	-	2 322	12 189
Total comprehensive income/(loss) for the period				9 867	-52 793	-42 926	2 338	-40 588
Balance at								
2023-06-30		516	51 175	29 793	1 026 960	1 108 444	3 473	1 111 917

06-30	516

Cash flow statements

Consolidated statements		2023-04-01	2022-04-01	2023-01-01	2022-01-01	2022-01-01
kSEK	Notes	2023-04-01	2022-04-01	2023-06-30	2022-06-30	2022-01-01
Profit/Loss after financial items		22 392	-10 787	-35 162	14 813	-28 886
Non-cash adjustment		16 961	11 071	44 805	19 079	59 340
Income tax paid		-10 491	864	-30 667	-8 580	-26 565
Cash flow from operating activities before changes in working capital		28 862	1 148	-21 024	25 312	3 889
Changes in working capital:						
Change in inventories		-33 642	-3 292	-60 981	-5 522	-32 097
Change in trade and other receivables		-31 003	-19 558	-46 762	-16 238	-14 792
Change in trade and other payables		-155 950	11 567	-124 535	9 650	5 306
Net cash flow from operating activities		-191 733	-10 135	-253 302	13 202	-37 694
Investing activities						
Acquisition of participations in subsidiaries net of cash acquired		-176 154	-212 093	-533 685	-621 838	-824 887
Acquisition of intangible fixed assets		-509	-35 240	-509	-44 545	-615
Disposal of intangible fixed assets		130	-	130	-	-
Acquisition of tangible fixed assets		-40 391	-8 517	-43 254	-121	-19 578
Disposal of tangible fixed assets		4 182	-	4 182	-	189 230
Acquisition of financial assets		-	-329	-	-329	-
Disposal of financial assets		-	-	-	1 089	-
Cash flow from investing activities		-212 742	-256 179	-573 136	-665 744	-655 850
Financing activities						
Shareholders' contribution received		395 000	66 353	825 000	194 563	156 063
New borrowings and lease liabilities		117 300	591 175	117 300	884 866	1 036 631
Repayment of borrowings and lease liabilities		-21 363	-	-37 387	-	-367 838
Change in bank overdraft facilities		-5 746	-19 930	1 097	44 518	-51 696
Cash flow from financing activities		485 191	637 598	906 010	1 123 947	773 160
Cash flow for the period		80 716	371 284	79 572	471 405	79 616
Cash and cash equivalents at the beginning of the period		167 818	189 467	168 962	89 346	89 346
Cash and cash equivalents at end of period		248 534	560 751	248 534	560 751	168 962

Income statements

Parent company						
kSEK	Notes	2023-04-01 2023-06-30	2022-04-01 2022-06-30	2023-01-01 2023-06-30	2022-01-01 2022-06-30	2022-01-01 2022-12-31
Operating income etc.						
Other operating income/Other income		4 996	-	4 996	-	-
Total operating income etc.		4 996	0	4 996	0	0
Operating expenses						
Other external expenses		-5 878	-28	-6 775	-31	-1 957
Total operating expenses		-5 878	-28	-6 775	-31	-1 957
Operating profit		-882	-28	-1 779	-31	-1 957
Gain (loss) from financial items:						
Other interest income and similar items	7	-131	1042	53 329	1042	42 029
Interest expense and similar items	8	-4 815	-2 863	-63 291	-2 863	-59 456
Loss after financial items		-5 828	-1 849	-11 741	-1 852	-19 384
Profit/loss and total comprehensive income for the interim period/year		-5 828	-1 849	-11 741	-1 852	-19 384

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period/year
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Balance sheets

Balance shee

kSEK	Notes	2023-06-30	2022-06-30	2022-12-3
ASSETS				
Financial fixed assets				
Participations in group companies	16	1 264 892	401 392	439 89
Receivables from group companies		934 921	701 576	900 69
Total financial fixed assets		2 199 813	1 102 968	1 340 58
Total fixed assets		2 199 813	1 102 968	1 340 58
Current assets				
Current receivables				
Receivables from group companies		10 370	25	4 25
Contract and other receivables		179	-	
Prepaid expenses and accrued income		-	1042	
Total current recievables		10 549	1067	4 25
Cash and bank		1 128	261 840	43 06
Total current assets		11 677	262 907	47 32
TOTAL ASSETS		2 211 490	1 365 875	1 387 91

kSEK	Notes	2023-06-30	2022-06-30	2022-1
EQUITY AND LIABILITIES				
Equity				
Restricted equity				
Share capital		516	516	
Total restricted equity		516	516	
Non-restricted equity				
Share premium		51 175	51 175	Ę
Profit (loss) brought forward		1 194 039	349 923	388
Profit (loss) for the year		-11 741	-1 852	-19
Total non-restricted equity		1 233 473	399 246	420
Total equity		1 233 989	399 762	420
Non-current liabilities				
Bond loans	13	967 077	963 863	962
Total long-term liabilities/Total non-current liabilities		967 077	963 863	962
Current liabilities				
Trade and other payables		6 297	-	
Accrued expenses and deferred income		4 127	2 250	4
Total current liabilities		10 424	2 250	4
			0// 110	96
Total liabilities		977 501	966 113	70.

Statement of changes in equity

Parent company	Notes	Share capital	Share premium	Profit or loss brought forward	Net profit/loss for the period	Total equity
Balance at						
2022-01-01		516	51 175	193 862	-2	245 551
Transfer of previous years profit or loss				-2	2	-
Shareholders' contribution				156 063		156 063
Profit/loss for the period					-1 852	-1 852
Balance at						
2022-06-30		516	51 175	349 923	-1 852	399 762
Shareholders' contribution				38 500		38 500
Profit/loss for the period					-17 532	-17 532
Balance at						
2022-12-31		516	51 175	388 423	-19 384	420 730
Opening balance						
2023-01-01		516	51 175	388 423	-19 384	420 730
Transfer of previous years profit or loss				-19 384	19 384	-
Shareholders' contribution				825 000		825 000
Profit/loss for the period					-11 741	-11 741
Balance at						
2023-06-30		516	51 175	1 194 039	-11 741	1 233 989

Cash flow statements

Parent company						
kSEK	Notes	2023-04-01 2023-06-30	2022-04-01 2022-06-30	2023-01-01 2023-06-30	2022-01-01 2022-06-30	2022-01-01 2022-12-31
Operating activities						
Profit/loss after financial items		-5 828	-1 852	-11 741	-1 852	-19 384
Non-cash adjustment		-	612	-	612	-
Cash flow from operating activities before changes in working capital		-5 828	-1240	-11 741	-1 240	-19 384
Changes in working capital:						
Change in trade and other receivables		20 513	-1 042	-6 291	-1 042	-4 232
Change in trade and other payables		-22 454	2 248	6 128	2 248	4 292
Net cash flow from operating activities		-7 769	-34	-11 904	-34	-19 324
Investing activities						
Group loan paid		-	-701 576	-34 229	-701 576	-900 692
Group loan recieved		6 500	-	-	-	-
Acquisition of participations in subsidiaries net of cash acquired		-395 000	-155 863	-825 000	-155 863	-155 863
Acquisition of intangible fixed assets		-	-36 750	-	-36 750	-
Cash flow from investing activities		-388 500	-894 189	-859 229	-894 189	-1 056 555
Financing activities						
Shareholders' contribution received		395 000	156 063	825 000	156 063	156 063
New borrowings		2 097	1000000	4 192	1000000	962 885
Cash flow from financing activities		397 097	1 156 063	829 192	1 156 063	1 118 948
Cash flow for the period		828	261 840	-41 941	261 840	43 069
Cash and cash equivalents at the beginning of the period		300	-	43 069	-	-
Cash and cash equivalents at end of period		1 128	261 840	1 128	261 840	43 069



Notes to the interim consolidated financial statements

NOTE 1 Nature of operations

The Autocirc Group was formed in 2019 and its main activities is to develop and take advantage of the aftermarket found within the auto parts industry. By gathering individual actors under one roof, a traditionally fragmented industry could be tied together. The group's operations aim to create a cycle where the group reuses and extends the life of used spare parts. In the long term, this means that all parts of the vehicle can be utilized and used for a longer period of time. The principal activities of Autocirc Group AB (publ) and subsidiaries (the Group) include selling of merchandise, service/repair and freight. As the majority relates to merchandise sales, no such division (as required by IFRS 15) has been made.

NOTE 2 General information, basis of preparation and statement of compliance with IFRS

The Interim Financial Statements are for the six months ended 30 June 2023 and are presented in Swedish krona (SEK), which is the accounting currency of the parent company. They have been prepared in accordance with IAS 34 Interim Financial Reporting. They do not include all of the information required in annual financial statements in accordance with IFRS, and should be read in conjunction with the consolidated financial statements for the year ended 31 December 2022.

Autocirc Group AB (publ) is a wholly-owned subsidiary of Autocirc Industriutveckling AB (corp id no 559267-3452), which in turn is owned by Circauto BidCo AB (corp id no 559382-5689). Circauto BidCo AB is owned by Nordic Capital together with representatives from Autocirc's management. The consolidated accounts include Autocirc Group AB (publ) and its subsidiaries. It is a limited liability company incorporated and domiciled in Sweden. The address of its registered office and principal place of business is Österlånggatan 69, 503 37 Borås, Sweden. Autocirc Group AB (publ) has a bond issued on the Frankfurt stock exchange.

The Interim Financial Statements were approved for issue by the Board of Directors on 30 August 2023.

NOTE 3 New Standards adopted at 1 January 2023

There are no accounting pronouncements which have become effective from 1 January 2023 that have a significant impact on the Group's interim condensed consolidated financial statements.

NOTE 4 Significant accounting policies

The Interim Financial Statements have been prepared in accordance with the accounting policies adopted in the Group's most recent annual financial statements for the year ended 31 December 2022.

NOTE 5 Estimates and judgements

When preparing the Interim Financial Statements, management undertakes a number of judgements, estimates and assumptions about recognition and measurement of assets, liabilities, income and expenses. The actual results may differ from the judgements, estimates and assumptions made by management, and will seldom equal the estimated results.

The judgements and the assessments made in the Interim Financial Statements, including the key sources of estimation uncertainty, are the same as those applied in the Group's previous annual financial statements for the year ended 31 December 2022. 2023-01-01

2023-06-30

393 526

132 459

56 874

244 767

21 906

849 532

2022-01-01

313 306

37 003

41 202

89 814

7 036

488 361

2022-06-30

2022-01-01

2022-12-31

636 101

111 952

71 846

231 889

17 893

1 069 681

NOTE 6 Revenue

According to IFRS 15, the note to net sales must contain a breakdown of the distribution between Sales of goods, Service/repair and Freight. As the majority relates to parts sales, no such division has been made.

Sweden

Norway

Finland

Other countries

Europe excl countries above

Revenue from external customers broken down by country, based on where the customers are located:

NOTE 7 Finance income

	Group									
	2023-04-01 2023-06-30	2022-04-01 2022-06-30	2023-01-01 2023-06-30	2022-01-01 2022-06-30	2022-01-01 2022-12-31					
Interest income	193	204	521	204	1 026					
Exchange gains	2 540	316	2 624	161	1 414					
Exchange losses	-8	-78	-8	-278	-53					
Other finance income	2 418	104	2 467	105	146					
Total	5 143	546	5 604	192	2 533					

2023-04-01

2023-06-30

181 333

74 241

28 325

136 772

12 786

433 457

2022-04-01

2022-06-30

182 918

19 323

19 491

38 716

1857

262 305

	Parent company							
	2023-04-01 2023-06-30	2022-04-01 2022-06-30	2023-01-01 2023-06-30	2022-01-01 2022-06-30	2022-01-01 2022-12-31			
Interest income from group companies	-131	1042	53 329	1042	42 029			
Total	-131	1042	53 329	1042	42 029			

NOTE 8 Finance costs

			Group		
	2023-04-01 2023-06-30	2022-04-01 2022-06-30	2023-01-01 2023-06-30	2022-01-01 2022-06-30	2022-01-01 2022-12-31
Interest expenses for leasing arrangements	7 792	4 130	14 425	6 826	17 435
Interest expenses, bond loans	4 815		63 291	-	59 456
Exchange gains	301	12	301	12	-
Exchange losses	-4 795	350	623	182	-
Other interest expenses	-7 484	6 355	6 020	10 306	12 528
Other financial expenses	5 820	6 093	7 626	7 759	10 375
Total	6 449	16 940	92 286	25 085	99 794

	Parent company							
	2023-04-01 2023-06-30	2022-04-01 2022-06-30	2023-01-01 2023-06-30	2022-01-01 2022-06-30	2022-01-01 2022-12-31			
Interest expenses, bond loans	4 815	2 863	63 291	2 863	59 456			
Total	4 815	2 863	63 291	2 863	59 456			

There is no interest to group companies. Interest cost and thereby accrual posted for the period January to May 2023 has been overstated. Correction has had an impact on Q2 ISO result (Group and Parent company)

NOTE 9 Acquisitions

Acquisition of 16 companies

During the period January – June 2023 the group acquired 100% of the equity instruments of 16 companies with businesses in dismantling, remanufacturing and towing, thereby obtaining control. The companies are based in Sweden, Finland, Norway and France. The table below summarizes the purchase price paid for these companies as well as the fair value of acquired assets and assumed liabilities which are reported on the date of acquisition.

	Sweden	Norway	Finland	France	Total
	2023-06-30	2023-06-30	2023-06-30	2023-06-30	2023-06-30
Purchase price					
Amount settled in cash	146 302	92 773	191 333	225 348	655 755
Fair value of contingent consideration	51 000	35 294	40 071	112 674	239 039
Total sum	197 302	128 067	231 404	338 022	894 794
Recognized amounts of identifiable net assets					
Cash and cash equivalents	19 605	1 387	77 864	22 981	121 837
Total non-current assets	25 192	2 810	47 551	27 875	103 428
Total current assets	46 819	16 775	37 933	97 789	199 316
Loans	-4 732	-	-	-28 610	-33 342
Deferred tax liabilities	-3 291	-139	-7 696	-132	-11 258
Trade and other payables	-24 863	-6 311	-22 517	-51 191	-104 882
Identifiable Net Assets	58 730	14 521	133 135	68 712	275 098
Goodwill on aquisition	138 572	113 546	98 269	269 310	619 697
Consideration transferred settled in cash	146 302	92 773	191 333	225 348	655 755
Cash and cash equivalents acquired	-19 605	-1 387	-77 864	-22 981	-121 837
Net cash outflow on aquisition	126 697	91 386	113 469	202 367	533 919
Acquisition costs charged to expenses	85 285	8 666	3 679	2 752	23 625
Net payment on acquisition	135 225	100 052	117 148	205 119	557 544

Acquisition-related costs

Acquisition-related costs amounting to SEK 23 625 thousand are not included as part of consideration transferred and have been recognised as an expense in the consolidated statement of profit or loss, as part of other expenses and as well as in the ongoing operations in the cash flow statement.

Goodwill

Goodwill is attributable to large synergy effects, above all in the form of increased market shares, high profitability in acquired businesses, specific skills of the employees in the acquired companies and expected synergy effects on the cost side. No part of reported goodwill is expected to be tax deductible.

The companies contribution to the Group results

The acquired companies incurred a profit (before tax) of SEK 10 615 thousand to the reporting date. Revenue for the months when the companies have been within the group to 30th of June 2023 was SEK 205 120 thousand. If the companies had been acquired on 1 January 2023, revenue for the Group would have been SEK 1 121 411 thousand, and profit (before tax) for the year would have increased by SEK 15 633 thousand.

Acquisition after Q2 2023

There has been no acquisitions after the end of the period and before reporting date.

NOTE 10	Segment	reporting

The Group operating segments are reported in a manner consistent with the internal reporting provided to the operating decision makers. As a result of the organisational development in the Group, Country managers has been assigned with the responsibility to monitor the performance and drive the business improvements. Thereby the operating segments are defined by Country.

The chief operating decision makers, who are responsible for financial performance follow up and resource allocation, has been identified as Group Executive members and Country managers.

Each of the Country segments is managed separatly as the segment requires different technologies, resources and marketing

strategies. These Country segments are managed and strategic decision are made based on the operating result for each Country segment.

The Group comprise of the following Country operating segments; Sweden, Norway, Finland and France. In addition, a segment named "Other segment", which does not reach the quantified limit amounts for separate reporting, has been added. The main income for this segment is related to property rent and services provided to the main operating segments.

Revenues and results from each segment as well as the segments' assets and liabilities are summarized below:

		Interim period 2023-01-01 – 2023-06-30							
	Sweden	Norway	Finland	France	Others	IFRS 16	Intercompany transactions	Total	
Revenue									
Revenue, external	422 213	132 515	70 446	107 078	117 280			849 532	
Revenue, inter-company	31 039	4 028	9 114	18 761	23 772			86 714	
Elimination of inter-company revenue within the segment	-21 532	-3 822	-5 844	-18 761	-1 273		-35 482	-86 714	
Change in inventories of products in progress, finished goods and work in progress	92	4 491						4 583	
Other operating income	4 793	3 000	5 808	8 884	5 213			27 698	
Segment total revenue	436 605	140 212	79 524	115 962	144 992	-	-35 482	881 813	
Segment operating profit	50 783	9 917	2 018	-4 910	-17 916	11 500	0	51 392	
Segment assets	1 431 492	617 555	400 926	444 068	222 190	551 214	0	3 667 445	
Segment liabilities	109 323	87 767	67 227	191 214	1 420 095	679 902	0	2 555 528	

	Sweden	Norway	Finland	Others	IFRS16	Intercompany transaction	Total
Revenue							
Revenue, external	353 021	34 498	36 062	64 780			488 361
Revenue, inter-company	9 376	2 790	720	-			12 886
Elimination of inter-company revenue within the segment	-9 572	-	-257	-		-3 057	-12 886
Other operating income	2 871	-1	3 750	11 918	-8 868		9 670
Segment total revenue	355 696	37 287	40 275	76 698	-8 868	-3 057	498 031
Segment operating profit	55 347	4 318	1 861	-18 831	-2 989	-	39 706
Segment assets	90 955	229 766	17 223	1 635 873	338 294	-	2 312 111
Segment liabilities	118 295	55 344	13 973	1 414 089	349 348	-	1 951 049

	Interim period 2022-01-01 – 2022-12-31							
	Sweden	Norway	Finland	Others	IFRS16	Intercompany transaction	Total	
Revenue								
Revenue, external	685 677	141 623	67 029	175 352	-	-	1 069 681	
Revenue, inter-company	31 531	594	12 902	41 492	-	-	86 519	
Elimination of inter-company revenue within the segment	-25 172	-436	-9 432	-25 560	-	-25 919	-86 519	
Other operating income	7 031	1 131	7 763	7 195	-8 867	-	14 253	
Segment total revenue	699 067	142 912	78 262	198 479	-8 867	-25 919	1 083 934	
Segment operating profit	52 847	21 276	3 725	-15 296	5 751		68 303	
Segment assets	1 158 686	495 523	107 700	205 749	431 881		2 399 539	
Segment liabilities	149 166	62 187	18 776	1400 288	441 621		2 072 038	

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				Group	
	Amount	Remaining term	2023-06-30	2022-06-30	2022-12-31
Right of use assets					
Buildings	77	2–20 years	529 194	335 338	418 931
Machinery	22	1-4 years	7 012	2 067	4 347
Vehicles	57	0–3 years	15 008	889	8 603
Total balance			551 214	338 294	431 881
Lease liabilities					
Long term			508 055	326 023	404 268
Short term			58 297	23 325	39 880
Total balance			566 352	349 348	444 148

The income statement includes the following amounts related to lease agreements:

	2023-04-01	2022-04-01	2023-01-01	2022-01-01	2022-01-01
	2023-06-30	2022-06-30	2023-06-30	2022-06-30	2022-12-31
Depreciation of Right of use assets					
Buildings	14 331	5 818	26 863	9 891	33 193
Machinery	686	162	1 275	280	1 249
Vehicles	1 253	203	2 074	397	2 076
Total amount	16 270	6 183	30 212	10 568	36 518
Finance charges	7 693	4 115	14 326	6 812	17 435
Total amount	7 693	4 115	14 326	6 812	17 435

NOTE 13 Bond loans

During Q2 2022 the Group placed a bond in the market. The amount is SEK 1 billion with the possibility of increasing to SEK 1,5 SEK billion.

The bond is listed in Frankfurt. The bond is, as of June 16th, 2023, admitted for trading on Nasdaq STO Corporate Bonds. The term of the bond is three years and interest is market-based. All conditions in the form of covenants are fulfilled as of 2023-06-30.

NOTE 11 Goodwill

Changes in the carrying amount for goodwill is as follows:

		Group	
	2023-06-30	2022-06-30	2022-12-31
Balance brought forward	1 283 246	478 186	478 186
Aquisitions through business combinations	619 697	532 935	784 594
Exchange rate differences	24 708	1763	20 466
Reclassifications	-23 820	-	-
Balance carried forward	1 903 831	1 012 884	1 283 246
Carrying amount	1 903 831	1 012 884	1 283 246

An excess value has been identified in assets in an acquisition made in 2022. The excess value has only been calculated on assets that existed at the time of acquisition and this matter is handled as a changed assessment. Deferred tax has been considered.

NOTE 12 Right of use assets

The balance sheet of the Group contains the following amounts regarding the group's leasing agreement.

		Group	
	2023-06-30	2022-06-30	2022-12-31
Accumulated cost brought forward	477 173	207 550	207 550
Aquisitions through business combinations	146 073	209 611	121 234
Aquisitions	3 119	-	-
Reclassifications	-	-	209 611
Sales/disposals	-	-	-12 353
Exchage rate differences	353	-4 995	3 301
Effect from changed incremental borrowing rate	-	-52 170	-52 170
Accumulated cost carried forward	626 718	359 996	477 173
Accumulated depreciation brought forward	-45 292	-11 134	-11 134
Sales/disposals	-	-	2 360
Depreciation for the interim period/year	-30 212	-10 568	-36 518
Accumulated depreciation carried forward	-75 504	-21 702	-45 292
Carrying amount	551 214	338 294	431 881

Complete Terms and Conditions can be found on our homepage:

http://autocirc.com/wp-content/uploads/2022/07/Project-Circularity-Terms-and-Conditions.pdf

NOTE 14 Deferred tax assets and liabilities

Deferred taxes arising from temporary differences and unused tax losses are summarised as follows:

Changes during year:	Recorded in				
	2023-01-01	From acquisitions	Other comprehensive income	Profit or loss	2023-06-30
Tangible fixed assets	-	14 712	-	-1 069	13 643
Right of use assets	88 967		-	24 583	113 550
Lease liabilities	-91 495	-	-	-25 174	-116 669
From untaxed reserves	20 970	2 474	-	-	23 444
Unused tax losses carried forward	-220	-	-	-	-220
	18 222	17 186	-	-1 660	33 748

Changes during year:	Recorded in				
	2022-01-01	From acquisitions	Other comprehensive income	Profit or loss	2022-12-31
Right of use assets	-	-	-	88 967	88 967
Lease liabilities	-	-	-	-91 495	-91 495
From untaxed reserves	3 505	6 492	-	10 973	20 970
Unused tax losses carried forward	-220	-	-	-	-220
	3 285	6 492	-	8 445	18 222

NOTE 15 Pledged assets and contingent liabilities

The changes for the Group during the year/interim period are as follows:

	Gr	oup
Pledged assets	2023-06-30	2022-12-31
For own provisions and liabilities:		
Property mortgage	11 850	-
Floating charge	14 600	-
Pledged shares in subsidiaries	1 076 474	308 486
Assets with ownership reservations	42 274	31 267
Dthers	424	353
Amount	1145 622	340 106
Contingent liabilities		
Bank guarantee in favour of group companies	11 400	5 450
Bank guarantee	1782	-
Others	3 940	4 012
Amount	17 122	9 462

NOTE 16 Related party transactions

Autocirc Industriutveckling AB owns 100% of the parent company's shares and has controlling influence over the group. Related parties are all subsidiaries within the group as well as senior executives in the group and their relatives. Transactions take place on market terms. The following transactions have taken place with related parties (normal transactions with key management personnel are excluded):

Sales of goods and services between subsidiaries
Rent of premises from related party
Contracted managing director from related party
Other contracted staff from related party
Other services from related party

Liabilities to related party

NOTE 17 Fair value measurement of financial instruments

Debt regarding additional considerations regarding acquisitions is continuously measured at fair value and are included in the statement of profit/loss. The item has been classified to Level 3, ie where there are no observable inputs for liabilities. The amounts are as follows:

Earn-outs

Bond loan, fair value as of June 30, 2023: 103,05% of the nominal amount 1 000 MSEK

The bond loan is reported at amortized cost with information of the fair value as of June 30th, 2023. The fair value of the bond loan is at level 1.

	Group	
2023-06-30	2022-06-30	2022-12-31
86 714	12 886	86 519
19 548	5 504	25 805
3 421	35	55
1 382	1 061	2 553
3 989	-	-
423	2 736	17 140

	Group	
2023-06-30	2022-06-30	2022-12-31
480 767	266 756	308 355

NOTE 18 Shares in subsidiary

The parent company holds shares in the following subsidiary:

				Pa	rent company	
Name	Corp. ld No.	Domicile	Number of shares	2023-06-30	2022-06-30	2022-12-31
Autocirc AB	559214-4314	Borås, Sweden	1 032	1 264 892	401 392	439 892
				2023-06-30	2022-06-30	2022-12-31
Balance brought forward				439 892	245 529	245 529
Shareholders' contribution				825 000	155 863	194 363
Balance carried forward				1 264 892	401 392	439 892
Total balance carried forward				1 264 892	401 392	439 892

NOTE 19 Significant events after the reporting period

As a part of Autocirc's continued extensive growth journey, the company's organisation has been strenghten by appointing Gunilla Andersson as new Chief Financial Officer for the Group.

NOTE 20 Definiton of business ratios

Net revenue growth, %	Change in reported net revenue compared with the same period in the preceding year.
Organic growth, %	Net revenue growth, adjusted for net revenue attributable to businesses acquired in the first twelve months after the acquisition date
EBITDA	Operating profit before depreciation/amortisation of property, plant and equipment and intangible non-current assets.
EBITDA margin	EBITDA as a percentage of the company's net revenue.
Adjusted EBITDA	Operating profit before depreciation/amortisation of property, plant and equipment and intangible non-current assets, adjusted for items affecting comparability
Adjusted EBITDA margin	Adjusted EBITDA as a percentage of the company's net revenue
EBITA	Operating profit before amortisation of intangible assets.
EBITA margin, %	EBITA as a percentage of the company's net revenue.
Adjusted EBITA	Operating profit before amortisation of intangible assets, adjusted for items affecting comparability.
Adjusted EBITA margin, %	Adjusted EBITA as a percentage of the company's net revenue.
Net debt	Interest-bearing liabilities (due to credit institutions and lease liabilities), less cash and cash equivalents.
Adjusted Net debt	Interest-bearing liabilities (due to credit institutions and lease liabilities), less cash and cash equivalents, calculated according to the terms and conditions set forth in the compliance certificate.
PF LTM	Last twelve months reported figures adjusted for the contribution of the businesses contractually acquired or completed acquisitions by the Group as if they had been owned during the full last twelve months period.

NOTE 21 Alternative performance measure

1. Adjusted EBITA and adjusted EBITA margin, %

	Q2		Q1-Q2			Full-year
SEKm	2023	2022	2023	2022	PF LTM ¹⁾	2022
Operating result (EBIT)	24	6	51	40	139	61
Amortisation	-	-	-	-	-	0
EBITA	24	6	51	40	139	61
Items affecting comparability	21	16	33	20	61	49
Adjusted EBITA	44	21	84	60	200	110
Net sales	456	268	882	498	1992	1084
Adjusted EBITA, %	10%	8%	10%	12%	10%	10%

2. Adjusted operating cash flow and cash generation, %

	Q2		Q1-Q2			Full-year
SEKm	2023	2022	2023	2022	PF LTM ¹⁾	2022
Adjusted EBITA	44	21	84	60	200	110
Depreciation	32	11	53	19	108	58
Adjusted EBITDA	76	33	137	78	308	168
Change in working capital	-221	-11	-232	-12	-232	-28
Adjusted operating cash flow	-145	22	-95	66	76	140
Cash conversion, %	-191%	66%	-69%	85%	25%	83%

3. Items affecting comparability

SEKm		Q2		Q1-Q2		Full-year
	2023	2022	2023	2022	PF LTM ¹⁾	2022
Transaction costs	14	7	24	7	36	19
One-time costs	7	9	9	13	25	29
Items affecting comparability	21	16	33	20	61	49

4. Net debt / adjusted EBITDA

	Q2		Q1-Q2		Full-ye	
SEKm	2023	2022	2023	2022	PF LTM ¹⁾	2022
Bond loans	967	-	967	-	967	-
Non-current liabilities to credit institutions	121	-	121	-	121	-
Non-current lease liabilities	508	-	508	-	508	-
Non-current vendor loans in owner's company	47	-	47	-	47	-
Other liabilities	435	-	435	-	435	-
Current liabilities to credit institutions	7	-	7	-	7	-
Current lease liabilities	58	-	58	-	58	-
Current other liabilities	49	-	49	-	49	-
Total interest-bearing liabilities	2 192	-	2 192	-	2 192	-
Cash and cash equivalents	249	-	249	-	249	-
Net Debt	1943	-	1943	-	1943	-
Adjustments to net debt:						
Removal of lease liabilities related to premises	-566	-	-566	-	-566	-
Removal of performance based commitments	-481	-	-481	-	-481	-
Adjusted Net Debt	896	-	896	-	896	-
Adjusted LTM EBITDA proforma	308	-	308	-	308	-
Removal of leasing costs for premises & items affecting comparability	-90	-	-90	-	-90	-
Adjusted LTM EBITDA proforma excl. IFRS 16	218	-	218	-	218	-
Net debt / Adjusted LTM EBITDA proforma	4,1x	-	4,1x	-	4,1x	-

#everypartcounts

