

MTI INVESTMENT AB

Half year report: H1 2024 (January - June)



30 Aug 2024



The Maasai Mara in Kenya is a vast, breathtaking savannah known for its abundant wildlife and iconic lone acacia trees dotting the landscape, symbolizing the region's timeless natural beauty.

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PARENT COMPANY

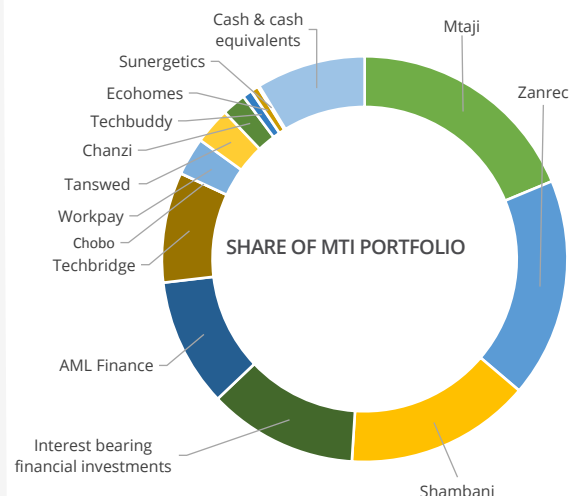
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ESTIMATED NET ASSET VALUE

(EUR)	NET ASSET VALUE ESTIMATE	SHARE OF MTI PORTFOLIO
WASTE MANAGEMENT / ANIMAL FEED PROTEIN		
Zanrec	982 746	17.5%
Chanzi	107 345	1.9%
MISCELLANEOUS		
Ecohomes	34 709	0.6%
Chobo	0	0%
AGRICULTURE		
Tanswed	163 957	2.9%
Shambani Milk	831 257	14.8%
FINANCE AND TECH		
Fintech Africa / Mtaji	1 052 806	18.7%
AML Finance	575 587	10.2%
Techbuddy	42 146	0.7%
Workpay	170 144	3.0%
RENEWABLE ENERGY		
Sunergetics	7 436	0.1%
VENTURE BUILDER ADVISORY		
TechBridge Invest	494 211	8.8%
Interest Bearing Financial Assets	668 733	11.9%
Cash and cash equivalents	489 255	8.7%
Total Enterprise Value	5 620 331	100%
Interest-bearing debt	-1 399 950	
Total est. Net Asset Value	4 220 381	
Shares outstanding*	16 666 614	
Estimated Net asset value per share (EUR)	0.25	
Estimated Net asset value per share (SEK)	2.87	



* The new number of shares 16,666,614 was registered in the Swedish company registry in July, but the decision to acquire Fintech Africa was taken at the AGM in June.

	30.06.2023	30.09.2023	31.12.2023	31.03.2024	30.06.2024
Net Asset Value Per share (SEK)	7.0	6.3	3.79	3.53	2.87
Share price (SEK)	3.8	3.3	1.76	1.55	1.79
Percentage difference	46%	47%	54%	56%	38%
Shares outstanding	6 570 978	6 570 978	11 820 778	11 820 778	16 666 614*

MTI Investment AB's financial statements are prepared in accordance with K3. In this report, all unlisted holdings are valued on the basis of relevant multiples of the companies' historical or expected sales or earnings, transaction multiples, valuation of future cash flows, or book value.

FINANCIAL SUMMARY **H1 2024**

GROUP

- Consolidated group revenue decreased during H1 2024 to EUR 57 064 (EUR 105 808).
- EBITDA during H1 2024 was EUR -549 780 (EUR -613 793).
- The net loss for the period was EUR -746 234 (EUR -795 139).
- The net cash flow for the period was EUR -216 198 (EUR 157 336).



The Swedish ambassador H.E. Charlotta Ozaki Macias talks to Victor Mfinanga with Shambani Milk at the opening of the MTI Investment hub.

IMPORTANT EVENTS H1 2024

IMPORTANT EVENTS DURING H1 2024

- MTI Investment has increased its interest-bearing cash generating credit facility to Fintech Africa AB and Mtaji Wetu Finance Tanzania Limited by USD 150,000 bringing the total loan facility to USD 650,000.
- MTI Investment floats a subsidiary in Tanzania – MTI Advisory Limited to carry our Corporate Advisory Services in the region.
- MTI Investment opened a new co-working hub in the Nobel Center in Dar es Salaam, which was officially inaugurated by the Swedish Ambassador Charlotta Ozaki Macias.
- MTI Investment released its debut impact report, showing the social and environmental strides achieved by its portfolio companies across East Africa which align with MTI's commitment to driving positive changes and creating sustainable value for all stakeholders.
- Shambani Milk launched a new product in the market, adding 150 ml yogurt cups to its product portfolio.
- During the period, Techbridge Invest recorded the largest number of participants in one program to date when the 2024 incubation program for early-stage entrepreneurs kicked off. 50 entrepreneurs at the ideation and prototyping stage joined the 3-month program that will take them through training in market readiness.
- MTI Investment and AML Finance Limited finalize a USD 500,000 convertible loan agreement.
- MTI Investment SE expands ownership in Fintech Africa AB with 24 percent.
- MTI Investment strengthens partnership with Tanswed Agro Limited, Boosting Agri-Tech Services Expansion with a USD 30 000 investment in cutting edge rice milling equipment.
- MTI Investment facilitates USD 30,000 Shareholder Loan to Tanswed Agro Limited for Advanced Agri-Tech Machinery Acquisition for bolstering it's current rice bran grading business.
- MTI Investment announces outcome of exercise of warrants of series TO2 which were issued in connection with the company's rights issue of units that was announced on November 15, 2023. In total, 2,794,859 Warrants were exercised, corresponding to a utilization rate of approximately 88.7 percent, for subscription of 2,794,859 shares at a subscription price of SEK 1.14 per share. MTI Investment will thereby receive approximately SEK 3.2 million before issuing costs.

- Subsequent to the Board's approval in AGM held on June 7 2024; MTI Investment AB on June 18, 2024, converted from a European company (SE company) to a public limited company and got registered with the Swedish Companies Registration Office.
- MTI Investment backed-Techbridge Invest AS secured NOK 25 Million grant from Norwegian Agency for Development Cooperation (NORAD) to Accelerate East African Entrepreneurship and support our efforts from July 1st, 2024 to June 30th, 2027.

IMPORTANT EVENTS AFTER H1 2024

- MTI Investment AB announces a strategic move for its portfolio company, Zanrec Plastic Company Limited. Zanrec is making a strategic pivot to Plastic Recycling in Zanzibar and is transitioning from waste collection to plastic recycling by launching a state-of-the-art recycling facility in Zanzibar, supported by an initial investment of USD 55,000. This will enable Zanrec to introduce advanced recycling technologies and significantly expand its operations.
- MTI Investment AB reverses the previous share sale agreement with Frøydis Dybdahl Archer regarding the ownership of shares in TechBridge Invest AS and becomes majority Shareholder increasing its ownership to 56.1 percent in Techbridge Invest AS
- Frøydis Dybdahl Archer resigns as CEO of Techbridge Invest AS. Her last day in the company was July 31st 2024.
- Nedim Efendic, current CFO of MTI Investment AB, is stepping in as Acting CEO at Techbridge Invest AS.
- Shambani Milk Limited onboards Håkan Söderholm as an advisor and board member in the company. With over three decades of industry experience at Tetra Pak, Mr. Söderholm will provide strategic guidance and drive innovation to support Shambani Milk in achieving its ambitious revenue targets.

WORDS FROM THE CEO

"HARNESSING STRATEGIC INVESTMENTS FOR SUSTAINABLE GROWTH"

TURNING THE TIDE: ACCELERATING TOWARDS POSITIVE CASH FLOW

Dear Shareholders,

As we navigate the midpoint of 2024, I am pleased to share the significant strides we have made across our core holdings. This year, we have focused sharply on strategic investments that yield immediate cash flow, operational efficiency, and positioning MTI Investment for sustainable growth in the high-potential markets of East Africa. Our dedication to quick cash-generating investments is now evident in our financial performance, with a growing share of our portfolio dedicated to interest-bearing financial assets, particularly through Mtaji Wetu, our factoring services company in Tanzania but also AML Finance Ltd, leading in SME financing.

One of our standout achievements has been the strong performance of **Mtaji Wetu Finance** and **AML Finance**—two of our most promising investments in the financial services sector. Mtaji has rapidly expanded its operations, demonstrating an impressive 266% increase in income compared to the same period last year. The company has also secured its first loan transaction with a local bank, which mitigates foreign exchange risk and paves the way for future growth. AML Finance, celebrating 14 years of success, continues to deliver competitive financial solutions to SMEs and salaried employees in Tanzania. Our recent USD 500,000 loan agreement with AML, which includes an option to convert to equity, reinforces our confidence in the long-term potential of this partnership.

Our investments in the agriculture sector have also shown encouraging progress. **Tanswed Agro**, with its focus on cutting-edge agri-tech services, has seen significant advancements. Recent investments have enabled the acquisition of advanced rice milling equipment, enhancing both production quality and operational efficiency. This venture, which combines innovative technology with local expertise, is a key component of our strategy to drive growth in Tanzania's agricultural sector.

Our portfolio remains balanced across sectors, with **Shambani Milk** and **Chanzi** continuing to perform well. Shambani's recent product launch—a new line of yogurt cups—has been warmly received in the market, positioning the company for accelerated growth. Meanwhile, Chanzi's expansion has seen a remarkable 260% increase in waste processing capacity, solidifying its role as one of the largest insect protein producers in the Southern Hemisphere. The company's strategic partnerships with industry giants like Unilever and AB InBev have further strengthened its market position, contributing to both financial performance and

environmental impact.

On the strategic front, we have taken steps to enhance our organizational structure by transitioning from a European company (SE) to a Swedish limited company. This shift, alongside our move to report in SEK from next year, aligns us more closely with our core investor base and underscores our commitment to transparency and operational efficiency.

A highlight of the year has been the NOK 25 million grant secured by **Techbridge** from NORAD, which supports innovation and entrepreneurship across East Africa. This funding is a game-changer, providing the resources needed to scale programs that foster business growth in key sectors and fast-tracking MTI towards financial sustainability. Additionally, our increased ownership in Techbridge to 56.1% allows us to take an even more active role in guiding its strategic direction.

As we look ahead, our focus will remain on cash-flow-positive investments that drive immediate returns. While we continue to explore strategic options for our underperforming holdings like **Ecohomes** and **Sunergetics**, we are doubling down on ventures like **Mtaji**, **AML Finance**, **Tanswed**, **Shambani Milk**, **Chanzi**, and **Techbridge**. These companies are at the forefront of creating both financial value and positive social impact, which aligns perfectly with our long-term vision.

Thank you for your continued trust and support. Together, we are turning the page towards a stronger, more resilient MTI Investment, well-positioned to capitalize on the exciting opportunities that lie ahead.

Sincerely,



Pontus Engström
CEO, MTI Investment AB



BRIEF ABOUT MTI INVESTMENT

We offer investors an opportunity to take part in the value creation among small and medium-sized enterprises (SMEs) with high growth in Eastern Africa.



"Mti" means tree in Swahili, symbolically representing MTI's focus on growing companies. Our portfolio companies have the potential to bear fruit from long-term efforts of investing, coaching, and monitoring.

THE GO-TO INVESTOR FOR EAST AFRICAN GROWTH

MTI operates at the intersection of venture capital and impact investing. Our goal is to become a leading investment company active in one of the foremost growth markets in the world, East Africa. With a diversified team rooted in both the Nordic region and East Africa, we have forged a unique position with capital and expertise from the Nordics, and a strong network and trust capital from local entrepreneurs in Africa. Founded in the Nordic financial industry, backed by capital-rich and experienced investors, as well as foundations owned by industrial families, MTI Investment brings significant competitive advantages to portfolio companies, sustainable transformation in the region, and high returns to our investors.

THE FOUNDERS OF MTI INVESTMENT AB



Prof. Trond Randøy
Chairman & Co-founder

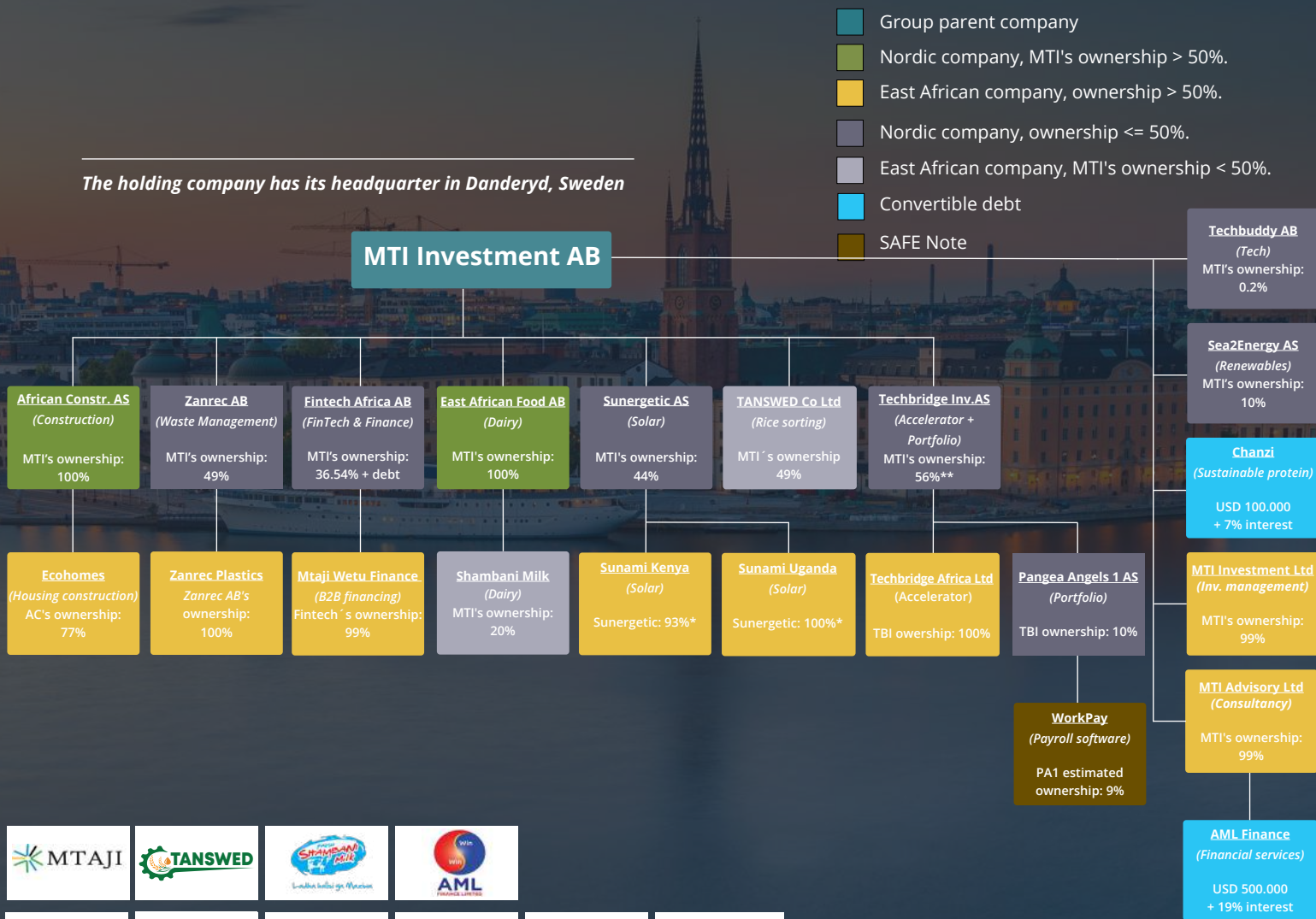


Ph.D. Pontus Engström
CEO & Co-founder



Ph.D. Neema Mori
Co-founder

The holding company has its headquarter in Danderyd, Sweden



*As part of the share purchase agreement between Techbridge Invest AS and MTI Investment AB, 20% shareholding by Techbridge Invest Africa Ltd in Sunami Uganda and 17% shareholding in Sunami Kenya is in the process of being fully transferred over to Sunergetic AS.

** MTI acquired an additional 7 percent in Techbridge after H1.

OUR CORE HOLDINGS REPORT H1 2024





AML Finance Ltd

Sector: Financial Services

Founded: 2014

MTI invested: 2024 (convertible debt)

MTI ownership: 0.0005% (Thru MTI

Advisory Ltd. Tanzania)

Number of employees: 47

www.amlfinance.co.tz



*Reginald Massawe
Chairman of the board*



8 DECENT WORK AND ECONOMIC GROWTH



KEY FIGURES



TEUR 4 779 (+14.3% YoY)

Total Loan Disbursed in H1 2024



384 (+13.6% YoY)

Number of borrowers in H1 2024



TEUR 5623 (+22.7% YoY)

Lending Book in Q1 2024

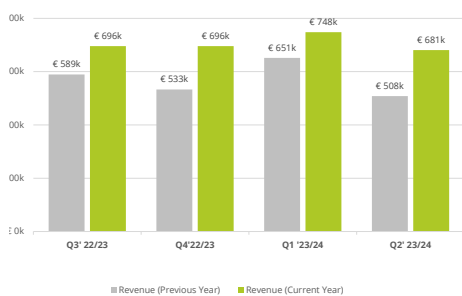
EVENTS DURING H1

- AML Finance Limited celebrated 14 Years of success in April 2024. The company is grateful to the amazing community for unwavering support and proud to continue providing competitive financial solutions to the upper end SMEs business entities and salaried employees in Tanzania.
- AML and MTI entered into strategic partnership with MTI facilitating loan of USD 500 000 to expand the company's business operation. MTI has the option of converting this loan into equity at the maturity of the loan term.

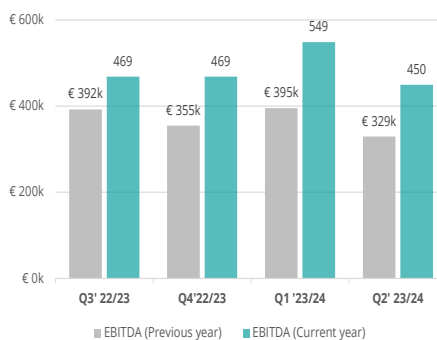
FINANCIAL COMMENTS

- Net Revenue for H1 2024 was TEUR 1429 compared to TEUR 1160 in H1 2023 which was an increase by 23%. The increase in income was triggered by improvement in loan collection resulted from huge disbursement made in H2 2023.
- EBITDA for H1 2024 was TEUR 999 compared to TEUR 725 in H1 2023, an increase of 38% YoY. The key contribution to rise in EBITDA is by increase in company's revenue while containing the operational cost.
- Net results for H1 2024 stands at TEUR 519 compared to TEUR 362 in H1 2023 (44% increase YoY).

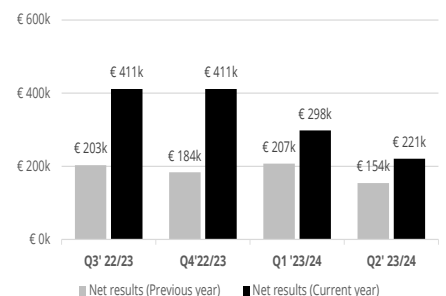
INCOME*



EBITDA*



NET RESULT*



* Full year data has been divided equally over 4 quarters in FY 2023 & FY2022

Mtaji Wetu Finance Tanzania

Sector: Financial Services

Founded: 2019

MTI invested: 2020

MTI ownership: 36.54%

Number of employees: 6

MTI rep: Bengt Svelander


www.mtaji.co.tz





*Torbjörn Jacobsson
Chairman of the board*



KEY FIGURES

 **13 (+116.67% YoY)**
Number of Customers in H1 2024

 **12 (+140% YoY)**
Number of borrowers in H1 2024

 **TEUR 458 (+196.42% YoY)**
Lending Book in H1 2024

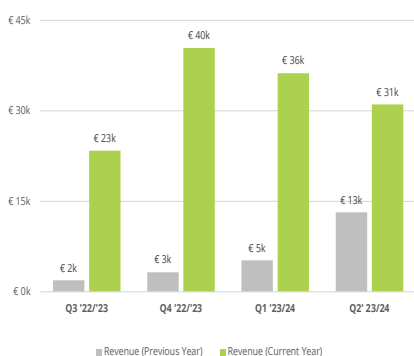
EVENTS DURING H1

- The company made its first loan transaction with a local bank, fully secured with USD. The set up helps Mtaji to reduce the FX risk.
- With robust plans of expanding the company's operation in the coming year, the management hired new staff to handle the increased business operations smoothly in the coming months.
- During the H1 period Mtaji opened its new office in presence of Sweden's ambassador in Dar Es Salam, Tanzania.
- Tanzania's Ambassador to Sweden, Hon. Grace Olotu visited the company's new Tanzania office that created confidence in the team of strong bilateral relations.

FINANCIAL COMMENTS

- Total revenue for H1 2024 was TEUR 67 compared to TEUR 18 in H1 2023, an increase by 266%. This is due to the increase in the lending volume with the increased number of customers. The company has robust plans for expanding its business operations in this year.
- EBITDA for H1 2024 was TEUR -10 compared to TEUR 3 in H1 2023. The decline in EBITDA by 489% is primarily due to higher cost towards personnel, bigger office space, marketing, legal and IT expenses which is in line with the management's strategic plan to cater bigger operations size. Starting Q1 2024, the company started paying management fee for services rendered by FinTech Africa AB.
- Net results for H1 2024 was TEUR -30.

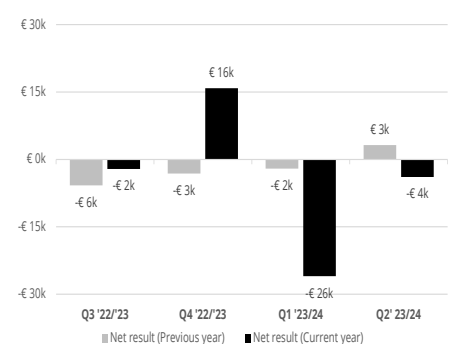
TOTAL REVENUES



EBITDA



NET RESULT





Zanrec Plastics Co.Ltd

Sector: Waste Management

Founded: 2009

MTI invested: 2015

MTI ownership: 49%

Number of employees: 28

MTI rep: Pontus Engström

WWW.ZANREC.COM



Noah Amri
CEO

(Investment Director MTI Tanzania)



From left: Pontus Engström, CEO of MTI Investment SE, Justin Madho, General Manager of Zanrec Plastics Co. Ltd, Martin Rex Empacher, CEO and co-founder of YardHouse Capital Group

11 SUSTAINABLE CITIES AND COMMUNITIES



KEY FIGURES



203 (14.69% YoY)

Number of hotel clients during H1 2024



125 tons (362.96% YoY)

Plastic waste collected during H1 2024.



3 662 tonnes (59.84% YoY)

Total waste collected during H1 2024

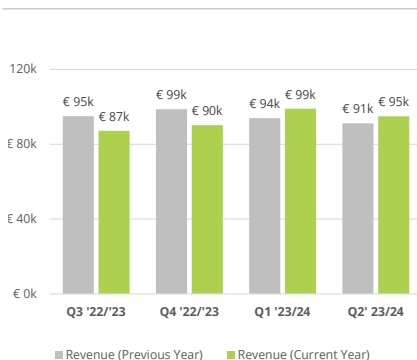
EVENTS DURING H1

- In February 2024, the company secured a contract for sea cleaning at the seaport, providing a boost to the revenue stream.
- In Q2, Zanrec was instructed by the District to pause onboarding new waste collection clients while fee negotiations continue. During this time, the District also issued a tender for waste collection in the South District, which Zanrec did not win. Zanrec has objected.
- The District has requested waste collection stop by August 1 for their preferred provider. Zanrec is meanwhile shifting its focus to plastic recycling and has invested in machinery to produce eco-friendly poles and timber, with operations starting in Q3.

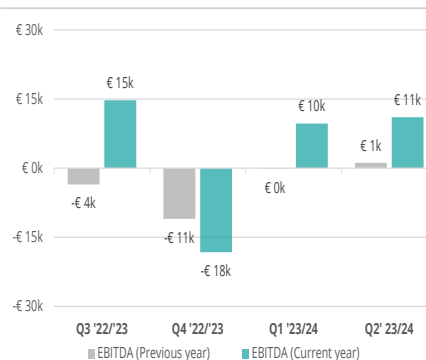
FINANCIAL COMMENTS

- Income in H1 2024 stands at TEUR 194 as against TEUR 185 in H1 2023. There was a 5% increase in revenues due to increase in number of clients especially the new project with the Port Authority which has been the main contributor.
- EBITDA for H1 2024 was positive TEUR 21 compared to TEUR 1 in H1 2023. EBITDA in H1 2024 improved significantly as the company implemented some cost cutting measures accompanied by increase in revenues.
- The Net Results for H1 2024 stands 0 compared to TEUR -21 for H1 2023. This is a result of the cost cutting measures undertaken and the decision to stop buying plastic from the waste pickers reduced the costs in 2024.

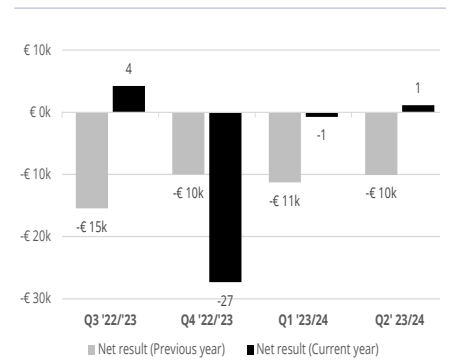
NET SALES



EBITDA



NET RESULT





Tanswed Agro Limited

Sector: Agri-processing
 Founded: 2023
 MTI invested: 2023
 MTI ownership: 49%
 Number of employees: 5
 MTI rep: Torbjörn Jacobsson



Michael Mrosso
CEO



KEY FIGURES

267.53 MT (2129.38% YoY)
 Total quantity of Broken Rice Separated in H1 2024

86.55 MT (New operations)
 Total quantity of Rice Husk pulverised in H1 2024

212.84 MT (36.44% YoY)
 Total quantity of Rice Bran sieved in H1 2024

96.76 MT (New operations)
 Total quantity of Rice graded in H1 2024

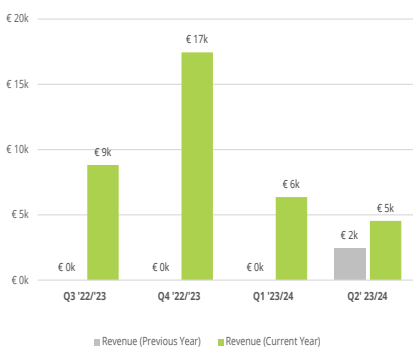
EVENTS DURING H1

- During this period, the company renovated its warehouse offices in Kagongwa to support the increased business activity.
- Recognizing the region's demand and strong growth potential, management expanded the company's service portfolio into rice milling. As part of this strategy, the company acquired rice milling machinery with a 20MT daily capacity.
- Additionally, the company renovated the rice milling warehouse in Kahama to accommodate this expanded business line.

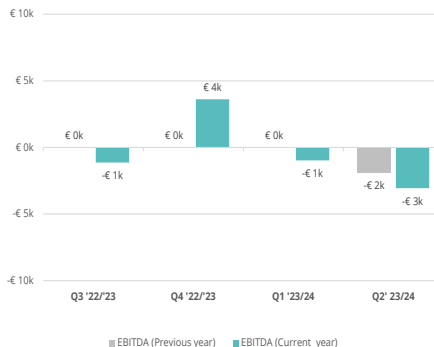
FINANCIAL COMMENTS

- Tanswed commenced its operations in June, 2023 so there data is not comparable in real time with only one month of initial operations in H1 2023. The company posted a total revenue of TEUR 11 in H1 2024, while in H1-2023 the company managed an initial start out sales of TEUR 2. The first Half of the year is usually lower in volumes due to seasonal variation in Kahama region. The paddy value chain usually performs better in the second half of the year.
- EBITDA for the H1 2024 was a loss of TEUR – 4 vis a vis TEUR -2 for the same period last year.
- Net result for H1 2024 stood at TEUR - 5 vis a vis TEUR -2 for the same period

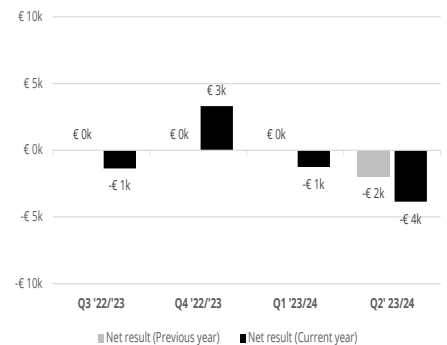
NET SALES



EBITDA



NET RESULT





Ladha halisi ya Mazina

Shambani Milk Ltd

Sector: Dairy

Founded: 2003

MTI invested: 2015

MTI ownership: 20%

Number of employees: 31

MTI rep: Håkan Söderholm




*Victor Mfinanga
Managing Director*



KEY FIGURES

 **414 633 (+8.74% YoY)**
Number of liters milk sold in H1 2024

 **4 (+33.33% YoY)**
Number of milk suppliers in H1 2024

 **3 (0% YoY)**
Number of sales agents in H1 2024

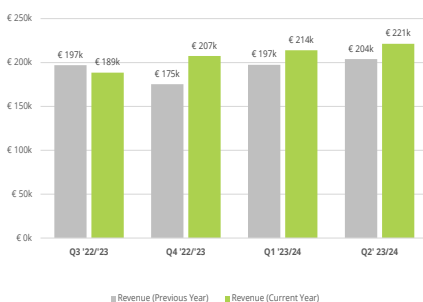
EVENTS DURING H1

- Shambani Milk launched its new product, Shambani Yogurt (King'ombe), in Shoppers Supermarket—one of the largest retail chains in Tanzania. This strategic move significantly enhances the company's market reach and accessibility to a broader customer base.
- During the period, Shambani actively participated in National Milk Week in Mwanza, using the event to boost brand visibility and engage with a wider audience in the dairy industry.

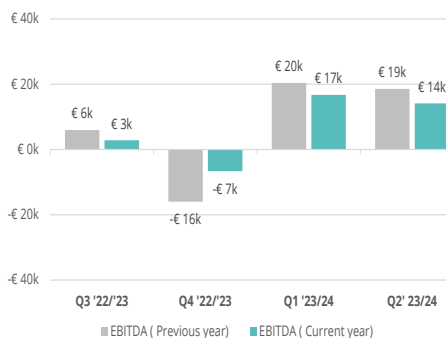
FINANCIAL COMMENTS

- The company posted a total revenue of TEUR 435 in H1 2024 which is an increase of 8% as compared to the same period last year. The sales got a boost due to Increase in number of sales staff and sales facilities in Dar es Salaam and Morogoro.
- EBITDA stands at TEUR 31 for H1 2024 which is a decline of 21% as compared to H1 2023. During the period the operating cost rose as the company had to buy a new engine for its 1 ton truck. The increase in its sales team added to its operating expenses along with rise in fuel and shipment cost of packaging material.
- Net Result stands at TEUR 12 in H1-2024 as against TEUR 15 in the same period last year.

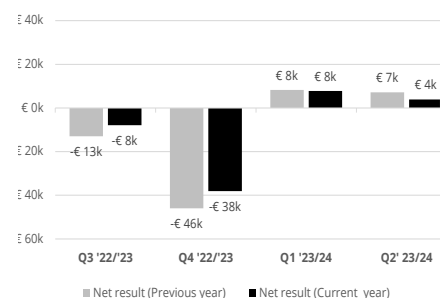
NET SALES



EBITDA



NET RESULT



HALF YEAR UPDATE IN SELECTED COMPANIES

TECHBRIDGE INVEST

The first half of 2024 has been a period of notable progress for TechBridge Invest, a cornerstone of MTI Investment's portfolio. The company's strategic focus on empowering startups in East Africa continues to yield positive outcomes across multiple fronts.

Key Developments:

Expansion and Program Success:

TechBridge has significantly scaled its operations, successfully executing incubation and acceleration programs in Mombasa and Nairobi. During H1 2024, the company trained over 50 startups and entrepreneurs, alongside an additional 200 participants in specialized master classes, including sessions on cybersecurity. The expanded reach highlights TechBridge's growing influence in the startup ecosystem. MTI Investment's Pontus Engstrom and Nedim Efendic also gave a master class each on Fundraising and Financial Management.

Strengthening Operations Through NOREC Support:

The partnership with NOREC played a crucial role in enhancing TechBridge's operational capacity. The NOREC funding enabled the recruitment of two new team members and two interns from Norway, adding much-needed expertise and allowing for more personalized coaching and follow-up with participating entrepreneurs. This bolstered the effectiveness of TechBridge's programs and improved overall operational efficiency.

Strategic Visibility and Ecosystem Engagement:

TechBridge has also focused on enhancing its visibility within the regional startup ecosystem. The company actively participated in major events such as Sankalp 2024, Grains Africa 2024, Tanzania Renewable Energy Week, and the Circularity Mixer event in Nairobi.

Securing Significant Funding and Partnership Initiatives:

The highlight of H1 2024 was TechBridge securing a NOK 25 million grant from NORAD, designed to support entrepreneurship in the *blue economy* and *marine litter* sectors over the next three years. This funding, secured in partnership with MTI Investment and Sote Hub, will drive comprehensive programs spanning incubation, acceleration, fundraising, and capital investment in both Kenya and Tanzania.

Operational Milestones and Shareholder Developments:

As TechBridge continued to demonstrate strong growth, MTI Investment increased its stake in the company from 49% to 56.1% in July 2024 (post-H1), thus becoming the majority shareholder. This strategic move aligns with MTI's commitment to scaling impactful ventures in East Africa.

Leadership Transition:

A leadership change occurred at the end of H1, with TechBridge CEO Frøydis Dybdahl Archer stepping down as CEO. Frøydis, one

of the original founders of TechBridge, played a crucial role in transforming the company from its grassroots beginnings into a thriving enterprise. Under her leadership, TechBridge secured critical partnerships with organizations such as NORAD, IBM, and Equity Bank, and navigated challenges ranging from the COVID-19 pandemic to the loss of co-founder Øyvind Rideng. Her departure marks the end of an era, but she leaves the company in a strong position.

The transition also saw MTI Investment's CFO, Nedim Efendic, stepping in as the acting CEO of TechBridge Invest AS, while Anton Dahlberg assumed the role of Interim Managing Director of TechBridge Invest Africa Ltd in Kenya. This dual leadership model ensures continuity and stability as the company enters its next phase of development.

Strategic Outlook:

With increased capacity, strategic funding, and enhanced regional visibility, TechBridge is well-positioned to drive further value creation in H2 2024. The synergy created by NOREC-supported exchanges, combined with MTI's strengthened ownership, provides a robust platform for scaling operations and delivering sustainable impact across East Africa. As we move into H2, TechBridge remains a key contributor to MTI's vision of generating long-term value through sustainable investments in one of the world's most dynamic growth markets.

www.techbridgeinvest.com



Anton Dahlberg and Jessica Kimosso with TechBridge Invest Africa at a Circularity event in Nairobi in June of 2024

HALF-YEAR UPDATE IN SELECTED COMPANIES

CHANZI

Chanzi has continued to make significant strides in the first half of 2024, further solidifying its position as a leader in sustainable waste management and insect farming across East Africa. As one of MTI Investment's core impact holdings, Chanzi's progress during this period reflects the success of our investment strategy focused on scalable, high-impact ventures in the region.

Key Developments:

Operational Growth and Market Position:

Chanzi now operates three commercial insect farms in East Africa, collectively processing over 50 metric tons of organic food waste daily and converting it into 1-2 metric tons of dried Black Soldier Fly Larvae (BSFL). This output positions Chanzi as one of the largest insect protein producers in the Southern Hemisphere. The company's ability to maintain low production costs through a balance of mechanization and labor-intensive processes has ensured both scalability and profitability.

Strategic Partnerships and Vertical Integration:

Chanzi has formed critical partnerships with Unilever and AB InBev, ensuring a consistent supply of organic waste for its production needs. Additionally, the launch of Okota, a waste management subsidiary, has enabled vertical integration by supplying Chanzi with organic materials from mixed municipal solid waste. This strategic move not only enhances supply chain efficiency but also supports Chanzi's growth trajectory by creating a more reliable input stream for its operations.

Environmental and Social Impact:

Chanzi's operations have grown significantly, leading to a 260% increase in waste processing capacity over the past year. This expansion has prevented over 2,300 metric tons of CO2 emissions and more than 100 metric tons of methane from entering the atmosphere. The company's sustainable approach aligns perfectly with global trends toward reducing the environmental footprint of food production, providing scalable solutions to both food security and waste management challenges.

Leadership and Vision:

Chanzi's CEO, Andrew Wallace, has emphasized the company's ambition to replicate its model across Africa, aiming to transform cities into zero-waste zones. As sustainable food sources gain traction globally, with countries like Singapore approving insect protein for human consumption, Chanzi is poised to be at the forefront of this movement in Africa.

Fundraising and Future Expansion:

In H1 2024, Chanzi initiated a new fundraising round through a convertible note, attracting interest from prominent impact investors, including serial entrepreneur Mike Debelak through 8+ Ventures. The funds will be directed toward expanding Chanzi's facilities, with plans to scale both waste management and BSF

production capacities by the end of 2024. This strategic growth is essential as Chanzi continues to capitalize on increasing global demand for sustainable protein sources.

Strategic Outlook:

Chanzi's performance in H1 2024 highlights its capacity to balance profitability with environmental stewardship. As the global conversation around sustainable food intensifies, Chanzi's integrated model of waste management and insect farming offers a compelling solution. With strengthened supply chains, expanded facilities, and visionary leadership, Chanzi remains a key driver of MTI Investment's mission to create sustainable value in East Africa. We are confident that Chanzi's continued growth will deliver both financial returns and substantial social impact, reflecting the principles that guide our investment strategy.

www.chanzi.co



HALF-YEAR UPDATE IN SELECTED COMPANIES

WORKPAY

WorkPay continues to address a pressing need across Africa by offering HR and payroll solutions to businesses grappling with complex regulatory environments, remote work challenges, and cross-border employee management.

WorkPay continued its strategic growth in 2024, highlighted by a successful \$5 million Series A funding round led by Norrsken22, post H1 in August of 2024, with Visa joining as a key investor. This capital will facilitate further expansion across Africa and enable the enhancement of financial services within its HR platform. WorkPay's growth is underpinned by its ability to integrate payroll solutions across diverse regulatory landscapes, serving over 1,000 clients in 20 countries.

The round reinforces investor confidence in WorkPay's capacity to become a leading HR platform in Africa, leveraging its deep regulatory understanding and broadening service offerings to cater to both local and cross-border enterprises. Such developments align with MTI's strategy of supporting scalable, impactful enterprises poised for long-term value creation in emerging markets.

MTI has exposure to WorkPay via Techbridge invest AS which owns 10 percent of Pangea Angels 1 AS, which owns an estimated 9 percent of Workpay. We await an updated cap table post the most recent fund raising.

www.myworkpay.com

MTI TANZANIA OPERATIONS

MTI Investment, through its subsidiaries in Dar es Salaam, Tanzania, actively liaises with and supports its core holdings across the region. The company has also expanded its offerings to include a range of services such as corporate advisory, management consulting and co-working space rentals.

During this period, MTI Investment also launched the MTI Hub, a state-of-the-art coworking space, with Seed and Fruit Limited as its first client. To ensure the success of the Hub, MTI Investment has teamed up with Seth Mkisi to oversee its operations and marketing efforts, with the goal of fostering a vibrant community of entrepreneurs and startups. In line with its growth strategy, MTI Investment has partnered with TechBridge and the University of Agder to participate in an exchange program facilitated by NOREC. This program focuses on knowledge exchange between Kenya, Tanzania, and Norway, further enhancing the company's expertise and regional integration. This is now functioning as a platform for the launch of incubation and acceleration programs in Tanzania and Zanzibar in the blue economy sector.

With wider array of corporate services offered now from Dar office, MTI has recently signed an agreement with a Swedish



Real Estate company to support them in setting base in Tanzania. MTI Investment remains committed to supporting innovation and business growth in the region through its diversified portfolio and strategic initiatives.

www.mti-tanzaniahub.com

FINANCIAL REPORT COMMENTARY **H1 2024**

COMMENTARY ON CONSOLIDATED GROUP RESULT FOR PERIOD H1 2024

- Group revenue decreased by 46.1 percent to EUR 57 064 (EUR 105 808). The main reason is substantially decreased revenue in Ecohomes. The main reason for the decrease in revenue for Ecohomes is their increased focus on profitability over growth.
- EBITDA was EUR -549 780 (EUR -613 793), corresponding to a 10.4 percent change. The improved EBITDA was primarily due to reduced costs at Ecohomes.
- The net loss for the period was EUR -746 234 (EUR -795 139), corresponding to a 6.2 percent change. This is mainly attributable the decreased loss in Ecohomes.
- Total equity at the end of the period was EUR 1 349 235 (EUR 1 691 030).
- Cash and cash equivalents amounted to EUR 508 811 as of 30th of June 2024, compared to EUR 843 385 as of 30th of June 2023.
- The net cash flow for the period was EUR -216 198 (EUR 157 336)

TRANSACTIONS WITH RELATED PARTIES DURING H1 2024

- Torbjörn Jacobsson, a shareholder in MTI Investment and also a larger shareholder in Fintech Africa AB, is hired as a consultant and has invoiced EUR 4 898 for his work during H1 2024.





"Building a brighter future through partnership, passion, and purpose in Tanzania."

INCOME STATEMENT **GROUP COMPANIES**

EUR	H1 2024 (Jan-Jun 2024)	H1 2023 (Jan-Jun 2023)	FY 2023 (Jan-Dec 2023)
OPERATING INCOME			
Net revenue	57 064	105 808	306 233
Operating Income	57 064	105 808	306 233
OPERATING EXPENSES			
Cost of goods sold	-17 231	-122 904	-238 790
Personnel costs	-233 547	-249 873	-507 634
Other external costs	-356 066	-346 825	-810 803
EBITDA	-549 780	-613 793	-1 250 994
Write-down & depreciations on assets	-46 009	-51 364	-102 348
Operating profit/loss (EBIT)	-595 789	-665 157	-1 353 342
FINANCIAL ITEMS			
Net financial items	-150 445	-129 505	-162 172
Profit/loss after financial items (EBT)	-746 234	-794 662	-1 515 514
Taxes	0	-477	-1 418
NET PROFIT/LOSS FOR THE YEAR	-746 234	-795 139	-1 516 932
Whereof minority	-27 356	-48 349	-102 199
Earnings per share (EPS)* before and after dilution**	-0,06	-0,12	-0,21

*Profit or loss attributable to common equity holders of the Parent Company divided by the weighted average number of common shares outstanding during the period.

CONSOLIDATED

BALANCE SHEET **GROUP COMPANIES**

EUR 30.06.2024 30.06.2023 31.12.2023

ASSETS**Fixed assets**

Subscribed capital unpaid	317 952		772 044
Goodwill	142 578	239 923	186 129
Total intangible fixed assets	142 578	239 923	186 129

Tangible fixed assets

Property plant and equipment	92 646	79 262	69 824
Total tangible fixed assets	92 646	79 262	69 824

Financial fixed assets

Participations in associated companies	684 026	1 008 058	765 517
Participations in shares and units	222 423	244 547	218 898
Loans and advances	1 268 989	347 925	562 931
Total financial fixed assets	2 175 439	1 600 530	1 547 346

Total fixed assets	2 410 664	1 919 715	1 803 299
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Current assets

Inventories	12 862	26 230	15 331
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Receivables

Accounts receivable	21 966	78 607	35 784
Receivables to associated companies	3 296	17 911	3 269
Other prepaid expenses and accrued income	141 717	242 053	46 478
Other receivables	53 470	29 197	176 937
Total receivables	220 450	367 768	262 468

<i>Cash and cash equivalents</i>	508 811	843 385	704 805
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Total current assets	742 123	1 237 383	982 604
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TOTAL ASSETS	3 470 738	3 157 098	3 557 947
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EUR 30.06.2024 30.06.2023 31.12.2023

EQUITY

Share capital	292 313	1 314 196	131 420
Other equity incl. result for the period	1 059 840	298 743	1 338 382
Total	1 352 153	1 612 939	1 469 802

Minority ownership	-2 918	78 092	24 730
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TOTAL EQUITY	1 349 235	1 691 030	1 494 532
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LIABILITIES**Long term liabilities**

Provisions	0	0	0
Other long term liabilities	1 435 014	940 118	1 380 172
Total long term liabilities	1 435 014	940 118	1 380 172

Current liabilities

Accounts payable	57 270	55 588	117 515
Other short-term liabilities	629 220	470 362	565 729
Total short term liabilities	686 490	525 951	683 244

TOTAL LIABILITIES	2 121 504	1 466 068	2 063 415
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TOTAL EQUITY AND LIABILITIES	3 470 738	3 157 098	3 557 947
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CHANGE IN EQUITY **GROUP COMPANIES**

EUR	H1 2024 (Jan-Jun 2024)	H1 2023 (Jan-Jun 2023)	FY 2023 (Jan-Dec 2023)
OPENING BALANCE	1 494 532	2 162 676	2 162 676
New share issue	596 933	246 577	606 580
New share issue (not registered)			173 590
Loss for the period	-718 878	-746 790	-1 516 932
Translation differences	4 295	82 020	68 619
Minority interest	-27 648	-53 452	
CLOSING BALANCE	1 349 235	1 691 031	1 494 532

CASH FLOW **GROUP COMPANIES**

EUR	H1 2024 (Jan-Jun 2024)	H1 2023 (Jan-Jun 2023)	FY 2023 (Jan-Dec 2022)
Cash flow from operating capital	-571 420	-454 693	-710 956
Cash flow from investing capital	-741 663	-442 638	-550 210
Cash flow from financing capital	1 096 885	1 054 667	1 285 387
Net cash flow	-216 198	157 336	24 221
Capital starting the period	704 805	707 083	707 083
Cash from acquired subsidiary			
Translation differences in cash	20 203	-21 034	-26 497
CAPITAL ENDING THE PERIOD	508 810	843 385	704 805

INCOME STATEMENT PARENT COMPANY

EUR	H1 2024 (Jan-Jun 2024)	H1 2023 (Jan-Jun 2023)	FY 2023 (Jan-Dec 2023)
OPERATING INCOME			
Net revenue	31 416	5 663	17 670
Operating Income	31 416	5 663	17 670
OPERATING EXPENSES			
Cost of goods sold	0	0	0
Personnel costs	-173 128	-151 867	-351 152
Other external costs	-196 962	-192 550	-303 478
Total operating expenses	-370 090	-344 417	-654 630
EBITDA	-338 674	-338 755	-636 960
Operating profit/loss (EBIT)	-338 674	-338 755	-636 960
FINANCIAL ITEMS			
Net financial items	-111 984	-70 067	-315 015
Profit/loss after financial items (EBT)	-450 658	-408 822	-951 975
Taxes	0	0	0
NET PROFIT/LOSS FOR THE YEAR	-450 658	-408 822	-951 975

BALANCE SHEET PARENT COMPANY

EUR	30.06.2024	30.06.2023	31.12.2023
ASSETS			
Fixed assets			
Intangible fixed assets			
Subscribed capital unpaid	317 952	0	772 044
Goodwill	0	0	0
Total intangible fixed assets	0	0	0
Tangible fixed assets			
Property plant and equipment	0	0	0
Total tangible fixed assets	0	0	0
Financial fixed assets			
Participations in subsidiaries	256 787	87 730	177 961
Participations in shares and units	533 007	645 540	748 621
Loans to group companies	1 569 233	1 285 927	1 048 986
Other loans	942 830	565 568	540 598
Total financial fixed assets	3 301 857	2 584 765	2 516 166
Subscribed capital unpaid & fixed assets	3 619 808	2 584 765	3 288 210
Current assets			
Receivables			
Accounts receivable	0	0	0
Other receivables	151 693	73 092	152 339
Total receivables	151 693	73 092	152 339
Cash and cash equivalents			
	475 826	801 902	675 886
Total current assets	627 519	874 994	828 225
TOTAL ASSETS	4 247 327	3 459 759	4 116 434

EUR	30.06.2024	30.06.2023	31.12.2023
EQUITY			
Restricted equity			
Share capital	292 313	1 314 196	131 420
Unregistered share capital	0	0	104 996
Total	292 313	1 314 196	236 416
Unrestricted equity			
Share premium reserve	5 978 246	5 008 613	5 437 211
Profit/loss brought forward	-3 249 395	-3 480 196	-2 297 420
Profit/loss of the year	-450 658	-408 822	-951 975
Total	2 278 193	1 119 596	2 187 815
TOTAL EQUITY	2 570 505	2 433 791	2 424 231
LIABILITIES			
Long term liabilities			
Other long term liabilities	1 401 178	919 200	1 359 992
Total long term liabilities	1 401 178	919 200	1 359 992
Current liabilities			
Accounts payable	21 662	20 555	87 869
Other short-term liabilities	253 982	86 213	244 342
Total short term liabilities	275 644	106 768	332 211
TOTAL LIABILITIES	1 676 822	1 025 968	1 692 203
TOTAL EQUITY AND LIABILITIES	4 247 327	3 459 759	4 116 434

CHANGE IN EQUITY **PARENT COMPANY**

EUR	H1 2024 (Jan-Jun 2024)	H1 2023 (Jan-Jun 2023)	FY 2023 (Jan-Dec 2023)
OPENING BALANCE	2 424 231	2 596 036	2 596 036
New share issue	596 933	246 577	675 174
New share issue (not registered)			104 996
Loss for the period	-450 658	-408 822	-951 975
CLOSING BALANCE	2 570 505	2 433 791	2 424 231

NOTES

NOTE 1

Accounting principles, K3 standards

This report and consolidated accounts have been established in accordance with the Annual Accounts Act (1995:1554) and BFNAR 2012:1 Annual Accounts and Consolidated Accounts (K3).

NOTE 2

Group company

MTI divested 12 percent of its holding in Zanrec AB during H2 2022. After the transaction MTI Investment AB owns 49 percent of Zanrec AB and it is consolidated as an associate company.

NOTE 3

Warrants

The AGM resolved in 2024 to approve a directed issue of a maximum of 250 000 warrants. In 2023, the AGM approved the issue of 225 000 warrants, while 81 000 warrants were approved by the AGM in 2022. The decision to issue warrants to management has been taken to ensure alignment of interests between the company's management and shareholders.

DEFINITIONS

EBITDA

Earnings before interest, taxes, depreciation, and amortizations.

EBIT

Earnings before interest and taxes.

Basic earnings per share

Profit/loss for the year attributable to the Parent Company's shareholders in relation to the weighted average number of shares outstanding.

Diluted earnings per share

Profit/loss for the year attributable to the Parent Company's shareholders, in relation to the weighted average number of shares outstanding after full conversion and adjusted for the effect of share-based payments.

ADDITIONAL INFORMATION

AUDITOR

Ernst & Young AB

The company's auditor is Ernst & Young AB.

This H1 2024 report has not been subject to a review by the company's auditor.

CERTIFIED ADVISER

Mangold Fondkommission AB

Mangold Fondkommission AB is acting as the Company's Certified Adviser and can be reached on:

Phone: +46 (0)8-5030 1550

Email: ca@mangold.se

SHARE CAPITAL

Numbers of shares

MTI's share capital per 30th of June 2024 amounted to EUR 292 312.74 with 14 615 637 shares outstanding (6 570 978 shares outstanding per 30th of June 2023). MTI's average number of outstanding shares for the financial year of 2023 was 8 761 901. In July 2024 the new number of shares, 16 666 614 were registered with the company registry in Sweden.

LARGEST SHAREHOLDERS

The table below shows MTI Investment AB's ten largest owners as of 30th of June 2024.

Shareholder	Shares Total	Ownership
Holdingselskabet Claus Jørgensen II ApS	1 666 672	11.40%
Sørlandsforskning AS*	919 200	6.29%
Handelsbanken EMEA Tema	907 360	6.21%
Stiftelsen H&M Foundation	831 000	5.69%
ADB Invest AB	700 000	4.79%
Reinhard, Hans-Joachim	671 435	4.59%
Ackermann, Martin	640 000	4.38%
Mangold Fondkommission AB**	507 346	3.47%
Heracleum AB	410 664	2.81%
Mørk Innovation AS	377 335	2.58%
Others	6 984 624	47.79%
Total	14 615 637	100.00%

Notes:

* Sørlandsforskning AS is controlled by Trond Randøy, Chairman of the Board of MTI Investment AB.

**Shares held under Mangold are aggregated as Mangold acts as a custodian for various shareholders.

Important: The directed share issue in kind, following the acquisition of more shares in Fintech Africa AB in June of 2024, was not yet registered with the Swedish Company Registry by the end of June. In July, Engstrom Holding Invest AB, controlled by CEO Pontus Engström, received 1 584 817 shares, and Sørlandsforskning AS, controlled by Trond Randøy received 466 160 shares. The total number of shares outstanding increased to 16 666 614 in July 2024, when registered with the Swedish Company Registry.

Source: Euroclear and MTI analysis



REPORTING CALENDAR

FORMAL REPORTS

MTI Investment issues formal half-year interim reports.
All reports can be downloaded at www.mti-investment.com.

Silent period begins	26 February 2025
Year-end report 2024 (H2)	28 March 2025
Annual report 2024	Week 20, 2025
AGM	6 June, 2025

OTHER REPORTS

MTI Investment also issues core holdings updates*.
All updates can be downloaded at www.mti-investment.com.

Core holdings update Q3 2024	20 November 2024
Core holdings update Q1 2025	16 May 2025

* MTI's core holdings update should not be considered as formal interim reports. These updates do not include the consolidated results of the Group and the Parent company.

The financial calendar is subject to change.

*The latest updated version is available on MTI Investment AB's website:
www.mti-investment.com/financial/calendar*



CERTIFICATION

CERTIFICATION OF THE BOARD AND THE CEO

The Board of Directors and the CEO assure that this report gives an accurate picture of the Parent Company's and the Group's operations, position and income and describes significant risks and uncertainty factors faced by the Parent Company and the companies making up the Group.

Danderyd, August 30, 2024

Trond Randøy
Chairman

Bengt Svelander
Board member

Christer Käck
Board member

Martin Rex Empacher
Board member

Martin Ackermann
Board member

Pontus Engström
CEO



THE GO-TO INVESTOR FOR EAST AFRICAN GROWTH

MTI INVESTMENT AB

Org. 559487-1245



CONTACT PERSON

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WEBSITE

For more information visit us at

www.mti-investment.com